

**CURRICULUM VITAE**  
**Daniel Diermeier**

Provost, The University of Chicago, July 1, 2016 –

David Lee Shillinglaw Distinguished Service Professor, Harris School of Public Policy, the College, and Department of Political Science, The University of Chicago, July 1, 2017 –

**BOARD MEMBERSHIPS**

Board of Trustees, The Field Museum, July 1, 2017 –

Board of Governors, Argonne National Laboratories, July 1, 2016 –

Board of Trustees, NORC, July 1, 2016 –

Board of Trustees, The University of Chicago Medical Center, July 1, 2016 –

Member, Harvard Business School Visiting Committee, July 1, 2017 –

**RECOGNITIONS AND AWARDS**

**RESEARCH**

Fellow of the John Simon Guggenheim Memorial Foundation, 2014

Elected Member of the American Academy of Arts & Sciences, April 2013

Senior Fellow, Canadian Institute for Advanced Research, September 2004

2012 Fortune's The World's 50 Best Business Professors, November 2012

Chookaszian Prize in Risk Management, Kellogg School of Management, March 2011

Aspen Institute Faculty Pioneer Award, November 2007

Best Empirical Paper Award at the International Association of Conflict Management, Montreal, Canada, 2006

Robert H. Duerr Award for Best Paper Applying Quantitative Methods to Substantive Problem (with J. Bendor & M. Ting) for "A Behavioral Model of Turnout," April 2001

**INNOVATION**

2012 Chicago Innovation Award ("Up and Comer") for the LYNX 24 test developed by the Northwestern Global Health Foundation, October 2012

## TEACHING

Kellogg Alumni Professor of the Year Award, 2013

L.G. Lavengood Professor of the Year Award, Kellogg School of Management, Northwestern University, 2001

Professor of the Year, Kellogg-Schulich Executive MBA Program, Schulich School of Business, Toronto, 2010, 2011

Best Teacher Award – Kellogg-WHU Executive MBA Program, 2000

Sidney J. Levy Teaching Award, Kellogg School of Management, Northwestern University, 1999, 2003, 2006, 2010, 2012

Faculty Impact Award, Kellogg Student Association, 2009, 2011

Unsung Hero Award for an Outstanding Contribution to Students, Graduate Management Association, Kellogg Graduate School of Management, Northwestern University, June 1998

## OTHER

Pre-Dissertation Visiting Fellowship, Northwestern University, October 1993-June 1994

Annual Department Graduate Teaching Award, University of Rochester, August 1993

Quadrille Ball Fellowship, Institute of International Education, New York, September 1992

Rush-Rhees Fellowship, University of Rochester, September 1991

Award for Outstanding Academic Achievement, University of Southern California, May 1989

Konrad-Adenauer Foundation United States Fellowship, September 1988

Konrad-Adenauer Foundation Fellowship for Outstanding Students, May 1986-May 1990

## **PRIOR ACADEMIC POSITIONS**

Dean, Harris School of Public Policy, The University of Chicago, September 1, 2014 - June 31, 2016

Emmett Dedmon Professor, Harris School of Public Policy and the College, The University of Chicago, September 1, 2014 – June 30 2016

IBM Distinguished Professor of Regulation and Competitive Practices and Professor of Managerial Economics and Decision Sciences, Department of Managerial Economics and Decision Sciences, Kellogg School of Management, 2000-2014

Professor of Law (by courtesy), Northwestern School of Law; Professor of Political Science (by courtesy), Professor of Economics (by courtesy) and Affiliated Faculty, Department of Linguistics, Weinberg College of Arts and Science; Northwestern University, 2011-2014

Chairman and Co-Founder, Northwestern Global Health Foundation, 2010-14

Director, Ford Motor Company Center for Global Citizenship, Kellogg School of Management, 2006-2014

Director, Kellogg Public-Private Initiative (KPPI), Kellogg School of Management, 2013-2014  
Co-Director and Co-Founder, Northwestern Institute on Complex Systems (NICO), 2004-2007;  
Research Faculty and Member of Executive Committee, 2007-2014

Founding Director, Social Enterprise at Kellogg program (SEEK), 2005-2006

Member, Institute for Public Health and Medicine, Feinberg School of Medicine, Northwestern University, 2012-2014

Faculty Associate, Institute for Policy Research, Northwestern University, 2007-2014

Faculty Associate, The Buffett Center for International and Comparative Studies, Northwestern University, 2006-2014

Founding Director, Center for Business, Government, and Society, Kellogg School of Management, 2003-2006 (Center merged with Ford Motor Company Center for Global Citizenship in September 2006)

Acting Director, Ford Motor Company Center for Global Citizenship, Kellogg School of Management, 2001-2002

Professor of Managerial Economics and Decision Sciences, Kellogg School of Management, and Professor of Political Science (by courtesy), Department of Political Science, Northwestern University, 1999

Associate Professor of Managerial Economics and Decision Sciences, Kellogg School of Management, Associate Professor of Political Science (by courtesy), Department of Political Science, Northwestern University, July 1997-August 1999

Assistant Professor of Political Economy, Graduate School of Business, and Assistant Professor of Political Science (by courtesy), Department of Political Science, Stanford University, September 1994-June 1997

## **VISITING POSITIONS**

Visiting Scholar, Irving B. Harris Graduate School of Public Policy Studies, The University of Chicago, March 2003-June 2003

Visiting Scholar, Department of Economics, London School of Economics, April 1997-June 1997

Visiting Researcher, ISCORE, Department of Sociology, Utrecht University, Utrecht, the Netherlands, August 1994 and January-March 1995

Pre-Dissertation Visiting Fellowship, Department of Political Science and CMSEMS, Northwestern University, September 1993-May 1994

## **EDUCATIONAL BACKGROUND**

Ph.D., Political Science, University of Rochester, May 1995

Ph.D. Candidate, Philosophy, Duisburg University, Germany

M.A., Political Science, University of Rochester, May 1993

M.A., Political Science, University of Munich, Germany, June 1990

A.M., Philosophy, University of Southern California, May 1989

## **FIELDS OF RESEARCH INTEREST**

Game-Theoretic Models of Politics

Comparative Political

Institutions Legislative Politics

Language and Politics

Behavioral Models of Politics

Experimental Game Theory

Collective Choice in Online Environments

Structural Estimation in Politics

Crisis Management

Reputation Management

Non-Market Strategy

Activists and NGOs

Business and Politics

Philosophy of Social Sciences

## **PUBLICATIONS - BOOKS**

1. Abito, J.M, Besanko, D, and **Diermeier, D.** (2019). *Corporate Social Responsibility, Reputation and Private Politics: The Strategic Interaction between Activists and Firms*. New York, NY: Oxford University Press.

2. Lyon, T.P., **Diermeier, D.** and Dowell, G., (Eds.) (2014) *Corporate Sustainability*. (4 Volumes). London, England: SAGE.
3. **Diermeier, D.** (2011). *Reputation Rules: Strategies for Building Your Company's Most Valuable Asset*. New York, NY: McGraw Hill.
  - a. Simplified Chinese translation published in People's Republic of China, Spring 2013
  - b. Audio book version - Audible.com, March 2013
  - c. BusinessWeek- Business Summer 2012 Reading List
  - d. Traditional Chinese translation published by McGraw-Hill Education Taiwan, May 2012
  - e. Special Indian edition published by McGraw-Hill Education with Tata Publishing. May 2012
  - f. Japanese translation published by Hankyu. Tokyo, March 2012
  - g. Winner of the 2011 Chookaszian Prize in Risk Management
  - h. 800 CEO Read - Best Business Book of 2011 Nominee
4. Bendor, J., **Diermeier, D.**, Siegel, D. A., Ting, M. M. (2011). *A Behavioral Theory of Elections*. Princeton, NJ: Princeton University Press.
  - a. Finalist - William H. Riker Award for best book published in 2011 in political economy

## PUBLICATIONS - ARTICLES

1. **Diermeier, D.**, Prato, C. & Vlaicu, R. (Forthcoming). Self-Enforcing Partisan Procedures. *Journal of Politics*.
2. Maroulis, S., **Diermeier D.**, & Nisar, M. A. (Forthcoming). Discovery, Dissemination, and Information Diversity in Networked Groups. *Social Networks*.
3. Andonie C. & **Diermeier D.** Impressionable Voters. (2019). *American Economic Journal: Microeconomics* 11(1):1-27.
4. Rai, T. & **D. Diermeier**. (2018). Strategic Consequences of being unsympathetic: For-profit companies benefit more than individuals from focusing on responsibility. *Psychology & Marketing*. <https://doi.org/10.1002/mar.21165>.
5. Saghafian, S., W.J. Hopp, S.M.R. Iravani, Y. Cheng, and **D. Diermeier**. (2018). Workload Management in Telemedical Physician Triage and Other Knowledge-Based Service Systems. *Management Science*. <https://doi.org/10.1287/mnsc.2017.2905>
6. **Diermeier, D.**, Egorov, G., and Sonin, K. (2017). Political Economy of Redistribution. *Econometrica*. 85(3):851-70.

7. Andonie C. & **Diermeier D.** (2017). Path-Dependency and Coordination in Multi-Candidate Elections with Behavioral Voters. *Journal of Theoretical Politics*. 29(4):520 – 545.
8. **Diermeier, D.**, & Li, C. (2017). Electoral Control with Behavioral Voters. *Journal of Politics*. 79(3):809-902.
9. Sagi, E., & **Diermeier, D.** (2017). Language Use as a Measure of Trust in Multiparty Negotiations. *Cognitive Science*. 41:259 271.
10. **Diermeier, D.**, Prato, C. & Vlaicu, R. (2016). A Bargaining Model of Endogenous Procedures. *Social Choice and Welfare*. 47(4): 985-1012.
11. Soderstrom, S.B.; Uzzi, B.; Rucker, D.; Fowler, J. & **Diermeier, D.** (2016). Timing Matters: How Social Influence Affects Adoption Pre- and Post-Product Release. *Sociological Science* 3: 915-939.
12. Tierney, W; Schweinsberg, M; Jordan, J; Kennedy, D; Qureshi, I; Sommers, S.A., Thornley, N; Madan, N; Vianello, M; Awtrey, E; Lei Zhu, L; **Diermeier, D.**; Heinze, J; Srinivasan, M; Tannenbaum, D; Bivolaru, E; Dana, J; Davis-Stober, C; du Plessis, C; Gronau, Q; Hafenbrack, Yi Liao, E; Ly, A; Marsman, M; Murase, T; Schaerer, M; Tworek, C; Wagenmakers, E; Wong, L; Anderson, T; Christopher W. Bauman, C; Bedwell, W; Brescoll, V; Canavan, A; Chandler, J; Cheries, E; Cheryan, S; Cheung, F; Cimpian, A; Clark, M; Cordon, D; Cushman, F; Ditto, P; Amell, A; Frick, S; Gamez Djokic, M; Grady, R; Graham, J; Gu, J; Hahn, A; Hanson, B; Hartwich, N; Hein, K; Inbar, Y; Jiang, L; Kellogg, T; Legate, N; Luoma, T; Maibeucher, H; Meindl, P; Miles, J; Mislin, A; Molden, D; Moty, M; Newman, G; Ngo, H; Packham, H; Ramsay, P.S.; Ray, J; Sackett, A; Selliers, A; Sokolova, T; Sowden, W; Storage, D; Sun, X; Van Bavel, J; Washburn, A; Wei, C; Wetter, E; Wilson, C; Darroux, S; & Uhlmann, E. (Forthcoming). Data Descriptor: Data from a pre-publication independent replication initiative examining ten moral judgement effects. (2016). *Nature: Scientific Data* DOI:10.1038/sdata.2016.82
13. Bendor, J., **Diermeier, D.** and Ting, M. M. (2016). Inequality, Aspirations, and Social Comparisons *Political Science Research and Methods* 4(3): 451-476.
14. Schweinsberg, M., Madan, N., Vianello, M., Sommer, S. A., Jordan, J., Tierney, W., Awtrey, E., Zhu, L., **Diermeier, D.**, Heinze, J., Srinivasan, M., Tannenbaum, D., Bivolaru, E., Dana, J., Davis-Stober, C. P., Du Plessis, C. Gronau, Q. F., Hafenbrack, A. C., Liao, E. Y., Ly, A., Marsman, M., Murase, T., Qureshi, I., Schaerer, M., Thornley, N., Tworek, C. M., Wagenmakers, E-J., Wong, L., Anderson, T., Bauman, C. W., Bedwell, W. L., Brescoll, V., Canavan, A., Chandler, J. J., Cheries, E., Cheryan, S., Cheung, F., Cimpian, A., Clark, M., Cordon, D., Cushman, F., Ditto, P. H., Donahue, T., Frick, S. E., Gamez-Djokic, M., Hofstein Grady, R., Graham, J., Gu, J., Hahn, A., Hanson, B. E., Hartwich, N. J., Hein, K., Inbar, Y., Jiang, L., Kellogg, T., Kennedy, D. M., Legate, N., Luoma, T. P., Maibeucher, H., Meindl, P., Miles, J., Mislin, A., Molden, D. C., Motyl, M., Newman, G., Ngo, H. H., Packham, H., Ramsay, P. S., Ray, J. L., Sackett, A. M., Sellier, A-L.,

Sokolova, T., Sowden, W., Storage, D., Sun, X., Van Bavel, J. J., Washburn, A. N., Wei, C., Wetter, E., Wilson, C., Darroux, S-C., & Uhlmann, E. L. (2016). The Pipeline Project: Pre-Publication Independent Replications of a Single Laboratory's Research Pipeline. *Journal of Experimental Social Psychology* 66: 55-67.

15. Abito, J., Besanko, D., & **Diermeier, D.** (2016). Corporate Reputational Dynamics, Private Regulation, and Activist Pressure. *Advances in Strategic Management*. 34: 235 – 299.
16. **Diermeier, D.** (2016). Reputational Dynamics. In Carroll, C.E. (Ed.) *The SAGE Encyclopedia of Corporate Reputation*. Thousand Oaks, CA: SAGE
17. Uhlmann, E.L., Pizarro, D., & **Diermeier, D.** (2015). A Person-Centered Approach to Moral Judgment. *Perspectives on Psychological Science*: 10: 72-81.
18. Rai, T., & **Diermeier, D.** (2015) Corporations are Cyborgs. When Organizations can Think but cannot Feel, they Elicit Anger as Perpetrators, but Fail to Elicit Sympathy as Victims. *Organizational Behavior and Human Decision Processes* 126: 18-26.
19. **Diermeier, D.**, Prato, C., & Vlaicu, R. (2014). Procedural Choice in Majoritarian Organizations. *American Journal of Political Science*. doi: 10.1111/ajps.12142.
20. **Diermeier, D.** (2014). Anticipation and Management of Reputational Risk in Banking and Financial Services. *Banking Perspective* 2-3: 58-64.
21. Lyon, T.P., **Diermeier, D.** & Dowell, G. (2014). Corporate Sustainability. In Lyon, T.P., **Diermeier, D.** Dowell, G. (Eds.) *Corporate Sustainability*. (4 Volumes). London, England: SAGE.
22. Heinze, J., Uhlmann, E.L., & **Diermeier, D.** (2014). Unlikely allies: Credibility transfer during a corporate crisis. *Journal of Applied Social Psychology*. DOI: 10.1111/jasp.12227
23. **Diermeier, D.** (2014). Positive political theory. *Encyclopedia of Political Thought*. Hoboken: Wiley-Blackwell.
24. **Diermeier, D.** (2014). Formal models of legislatures. In S. Martin, T. Saalfeld, and K. Strøm (Eds.). *The Oxford Handbook of Legislative Studies*. Oxford, England: Oxford University Press.
25. Blythe, B. & **Diermeier, D.** (2014). Reputation management. In B. Blythe. *Blindsided. A Manager's Guide to Crisis Leadership*. 2<sup>nd</sup> Edition. Brookfield, CN; Rothstein.
26. Uhlmann, E. L., Zhu, L. & **Diermeier, D.** (2014). When actions speak volumes: The role of inferences about moral character in outrage over racial bigotry. *European Journal of Social Psychology* 44 (1). 23-29 DOI: 10.1002/ejsp.1987.

27. Austen-Smith, D., **Diermeier, D.** & E. Zemel (2014). Unintended acceleration: Toyota's recall crisis. In Anthony, R. Govindarajan, V., Hartmann, F., Kraus, K. & Nilsson, G. (Eds.) *Management Control Systems, First European Edition*. London, England: McGraw Hill.
28. Melo, H.P.M., Franks, A., Moreira, A., **Diermeier, D.**, Andrade Jr., J.S., & Amaral, L.A.N. (2013). A solution to the challenge of optimization on "Golf-Course"- like fitness landscapes. *PLoS ONE* DOI: 10.1371/journal.pone.0078401
29. Sagi E., **Diermeier D.**, Kaufmann S. (2013). Identifying issue frames in text. *PLoS ONE*, 8(7), 469185. doi:10.1371/journal.pone.0069185.
30. Kim, H.D., Castellanos, M., Hsu, M., Zhai, C. X. Reitz, T. & **Diermeier, D.** (2013). Mining causal topics in text data: Iterative topic modeling with time series feedback. *Proceedings of the 22nd Association for Computing Machinery (ACM) International Conference on Information and Knowledge Management (CIKM 2013)*.
31. Sales-Pardo, M., **Diermeier, D.**, & Amaral, L.A.N. (2013). The impact of individual biases on consensus formation. *PLOS ONE* 8(5): e58989. doi:10.1371/journal.pone.0058989
32. Sagi E., & **Diermeier D.** (2013). The time course of language use in multiparty negotiations. In M. Knauff, M. Pauen, & I. Wachsmuth (Eds.), *Proceedings of the 35th Annual Meeting of the Cognitive Science Society (CogSci2013 – pp.3343-3347)*. Austin: Cognitive Science Society.
33. **Diermeier, D.** & Fong, P. (2012). Non-cooperative characterizations of the Von Neumann-Morgenstern stable sets in dynamic policy-making with a persistent agenda setter. *Games and Economic Behavior* 76(1):349-353.
34. Kim, H.D., Zhai, C., Rietz, T., **Diermeier, D.**, Hsu, M., & Castellanos, M. (2012). InCaToMi: Integrative causal topic miner between textual and non-textual time series data. *Proceedings of 21st Association for Computing Machinery (ACM) International Conference on Information and Knowledge Management (CIKM 2012)*.
35. Jordan, J., **Diermeier, D.**, & Galinsky, A. G. (2012). The strategic samaritan: How effectiveness and proximity affect corporate responses to external crises. *Business Ethics Quarterly* 22(4):621-648 [Lead Article].
36. Tannenbaum D., Uhlmann, E.L., & **Diermeier, D.** (2012). Moral signals, public outrage, and immaterial harms. *Journal of Experimental Social Psychology* 47:1249-1254.
37. Baron, D., **Diermeier, D.**, & Fong, P. (2012). A dynamic theory of parliamentary democracy. *Economic Theory* 49(1):703-738.



38. Swaab, R.I., **Diermeier, D.**, Galinsky, A. & Medvec, V. (2012). The communication orientation model: Explaining the diverse effects of sight, sound, and synchronicity on negotiation and group decision making outcomes. *Personality and Social Psychology Review* 16(1): 25-53.
39. **Diermeier, D.**, Yu, B., Kaufmann, S., & Godbout, J.F. (2012). Language and ideology in Congress. *British Journal of Political Science* 42(1):31-55.
40. **Diermeier, D.** (2011). The need for reputation management capabilities. *European Business Review* (p.46-50).
41. **Diermeier, D.**, & Fong, P. (2011). Legislative bargaining with reconsideration. *Quarterly Journal of Economics* 126(2):895-946.
42. **Diermeier, D.**, & Vlaicu, R. (2011). Legislative success. *Review of Economic Studies* 78(3): 846-871.
43. **Diermeier, D.**, & Vlaicu, R. (2011). Parties, coalitions, and the internal organization of legislatures. *American Political Science Review* 105: 359-380.
44. **Diermeier, D.**, & Fong, P. (2011). Bargaining over the budget. *Social Choice and Welfare* 36 (3-4): 565-589.
45. **Diermeier, D.**, Huffaker, D., & Swaab, R.I. (2011). The language of coalition formation in online multiparty negotiations. *Journal of Language and Social Psychology* 30(1):66-81.
46. **Diermeier, D.** (2011). Coalition Experiments. In J. N. Druckman, D. P. Green, J. H. Kuklinski, and A. Lupia (Eds.) *Handbook of Experimental Political Science* (399-412). New York: Cambridge University Press.
  - a. Winner of Robert E. Lane Award Co-Winner for the best book published in political psychology published in 2011. Awarded by the Political Psychology Section of the American Political Science Association
  - b. Best Book Award for best book published in 2011 that either uses or is about experimental research methods in the study of politics. Awarded by the Experimental Research Section of the American Political Science Association
47. **Diermeier, D.** (2011). The Cost of Reputation: The Impact of Events on a Company's Financial Performance. In A. Hiles (Ed.) *Reputation Management, Building and Protecting your Company's Profile in a Digital World* (153-162). London: Bloomsbury Publishing.
48. **Diermeier, D.** (2011). Public Acceptance and the Regulation of Emerging Technologies – The Role of Private Politics. In D. Dana (Ed.). *The Nanotechnology Challenge* (63-83). Cambridge, UK: Cambridge University Press.

49. Palamountain, K.M., Stewart, K.A., **Diermeier, D.**, Krauss, A., & Kelso, D. (2010). University leadership for innovation in global health and HIV/AIDS diagnostics. *Global Public Health* 5 (2): 189-196.
50. Beigman Klebanov, B., Beigman, E., & **Diermeier, D.** (2010). Vocabulary choice as an indicator of perspective. *Proceedings of the 48th Annual Meeting of the Association for Computational Linguistics*: 253-258.
51. Swaab, R.I., **Diermeier, D.**, Kern, M., & Medvec, V. (2009). Who says what to whom? Effects of communicator and content awareness on coalition formation. *Social Cognition* 27: 381-397.
52. Beigman Klebanov, B., Beigman, E., & **Diermeier, D.** (2009). Discourse topics and metaphors. In *Proceedings of the Workshop on Computational Approaches to Linguistic Creativity at the Annual Meeting of the North American Chapter of the Association for Computational Linguistics*: 1-8.
53. Majumder, S.R., **Diermeier, D.**, Rietz, T. & Amaral, L.A.N. (2009). Price dynamics in political prediction markets. *Proceedings of the National Academy of Sciences*. [Cover Article.] 106(3): 679-684
54. Seaver, S.M.D., **Diermeier, D.**, Malmgren, R.D., Moreira, A.M., Sales-Pardo, M., & Amaral, L.A.N. (2009). Micro-bias and macro-performance. *The European Physical Journal B* 67: 367-375.
55. Beigman-Klebanov, B., Beigman, E., & **Diermeier, D.** (2008). Lexical cohesion analysis of political speech. *Political Analysis*, 16(4): 447-463. Reprinted. (2010) W. Paul Vogt (Ed.) *Data Collection. SAGE Benchmarks in Social Research Methods*. London, UK: SAGE Publications.
56. **Diermeier, D.**, & Van Mieghem, J. (2008). Coordination and turnout in large elections. *Mathematical and Computer Modeling*, 48, 1478-1496.
57. **Diermeier, D.**, & Van Mieghem, J. (2008). Voting with your pocket book: A stochastic model of consumer boycotts. *Mathematical and Computer Modeling*, 48, 1497-1509.
58. **Diermeier, D.**, Swaab, R.I., Medvec, V., & Kern, M. (2008). The micro-dynamics of coalition formation. *Political Research Quarterly*, 61(3), 484-501.
59. Yu, B., **Diermeier, D.**, & Kaufmann, S. (2008). Ideology classifiers for political speech. *Journal of Information Technology and Politics*, 5, 33-48.

60. Beigman-Klebanov, B., Beigman, E., & **Diermeier, D.** (2008). Automatic annotation of semantic fields for political science research. *Journal of Information Technology and Politics*, 5, 95-120.
61. Beigman-Klebanov, B., Beigman, E., & **Diermeier, D.** (2008). Analyzing disagreements. *Proceedings of the Coling 2008 Workshop on Human Judgments in Computational Linguistics*. Association for Computational Linguistics.
62. Yu, B., **Diermeier, D.**, & Kaufmann, S. (2008). Exploring the characteristics of opinion expressions for political opinion classification. *Proceedings of the 9th Annual International Conference on Digital Government Research* (82-91). Montreal, Canada: Digital Government Society of North America.
63. Swaab, R.I., **Diermeier, D.**, Phillips, K.W., & Medvec, V. (2008). The pros and cons of dyadic conversations in groups: The impact of communication opportunities on group decisions. *Small Group Research*, 39(3).
64. **Diermeier, D.**, & Fong, P. (2008). Policy persistence in multi-party parliamentary democracies. In E. Helpman (Ed.), *Institutions and economic performance* (361-405). Cambridge, MA: Harvard University Press.
65. **Diermeier, D.** (2008). Managing public reputation. In B. Calder (Ed.), *Kellogg on advertising and the media* (178-195). Evanston, IL: Northwestern University Press.
66. Bendor, J., **Diermeier, D.**, & Ting, M. (2007). Adaptive models in sociology: The problem of empirical content. *American Journal of Sociology*, 112, 1534-45.
67. **Diermeier, D.**, & Andonie, C. (2007). Spontaneous coordination. *Proceedings of the Agent 2007 Workshop on Complex Interaction and Social Emergence* (329-341). Argonne National Laboratory.
68. **Diermeier, D.**, Eraslan, H., & Merlo, A. (2007). Bicameralism and government formation. *Quarterly Journal of Political Science*, 2, 1-26.
69. Baron, D., & **Diermeier, D.** (2007). Strategic activism and non-market strategy. *Journal of Economics and Management Strategy*, 16(3), 599-634.
  - a. Reprinted in Lyon, T.P., **Diermeier, D.**, Dowell, G., Editors (2014) *Corporate Sustainability*. (4 Volumes). London, England: SAGE.
70. **Diermeier, D.** (2007). Private politics: A research agenda. *The Political Economist*, XIV, 1-2.

71. **Diermeier, D.** (2007). From corporate social responsibility to values-based management. In A. Dayal-Gulati & M. Finn (Eds.), *Global corporate citizenship* (1-23). Evanston, IL: Northwestern University Press.
72. **Diermeier, D.** (2007). Arguing for computational power. [Review of J.M. Epstein, *Generative social science: Studies in agent-based computational modeling*]. *Science*, 318, 918-919.
73. **Diermeier, D.** and S. Gailmard. (2006). Self-interest, inequality, and entitlement in majoritarian decision-making. *Quarterly Journal of Political Science*, 1(4), 327-350
74. Seaver, S.M.D., Malmgren, R.D., Moreira, A.A., Sales-Pardo, M., **Diermeier, D.**, & Amaral, L.A.N. (2006). Social cognition in complex team networks. *Proceedings of the 2005 Workshop on Social Agents*. Argonne National Laboratory.
75. **Diermeier, D.**, Hopp, W.J., & Iravani, S. (2006). Innovating under pressure: Towards a science of crisis management. *National Bureau of Economic Research's Innovation Policy and the Economy Series*, 7.
76. **Diermeier, D.** (2006). Coalition government. In B. Weingast & D. Wittman (Eds.), *Oxford handbook of political economy* (162-179). Oxford University Press.
77. **Diermeier, D.** (2006). A strategic perspective on corporate social responsibility. In N. Pless & T. Maak (Eds.), *Responsible leadership* (155-169). Routledge.
78. **Diermeier, D.**, Eraslan, H., & Merlo, A. (2006). The effects of constitutions on coalition governments in parliamentary democracies. In R. Congleton & B. Swedenborg (Eds.), *Democratic constitutional design and public policy: Analysis and evidence* (133-162). Cambridge, MA: MIT Press.
79. **Diermeier, D.**, & Morton, R. (2005). Proportionality versus perfectness: Experiments in majoritarian bargaining. In D. Austen-Smith & J. Duggan (Eds.), *Social choice and strategic decisions: Essays in the honor of Jeffrey S. Banks* (201-227). Berlin et al.: Springer.
80. **Diermeier, D.**, Keane, M., & Merlo, A. (2005). A political economy model of congressional careers, *American Economic Review*, 95(1), 347-373.
81. Amaral, L.A.N., Mathur, A., Moreira, A.A., & **Diermeier, D.** (2005). Efficient system-wide coordination in modular networks. In D. Sachar & C. Macal (Eds.), *Proceedings of the 2004 Workshop on Social Agents: Ecology, Exchange, and Evolution*. Argonne National Laboratory.

82. Moreira, A.A., Mathur, A., **Diermeier, D.**, & Amaral, L.A.N. (2004). Efficient system-wide coordination in noisy environments using heuristic methods. *Proceedings of the National Academy of Sciences*, 101, 12085-90.
83. **Diermeier, D.** (2004). From minimizing liability to maximizing opportunity: Crisis management with application to the natural resources industries. *Proceedings of the Rocky Mountain Mineral Law Foundation Fiftieth Annual Institute*, 2, 1-19.
84. **Diermeier, D.**, & Merlo, A. (2004). An empirical investigation of coalitional bargaining procedures. *Journal of Public Economics*, 88(3-4), 783-797.
85. Bendor, J., **Diermeier, D.**, & Ting, M. (2003). A behavioral model of turnout. *American Political Science Review*, 97(2).
86. **Diermeier, D.**, & Krehbiel, K. (2003). Institutionalism as a methodology. *Journal of Theoretical Politics*, 15(2), 123-144.
87. **Diermeier, D.**, Eraslan, H., & Merlo, A. (2003). A structural model of government formation. *Econometrica*, 71(1), 27-70.
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89. Bendor, J., **Diermeier, D.**, & Ting, M. (2003). Recovering Behavioralism: Adaptively rational strategic behavior with endogenous aspirations. In K. Kollman & S. Page (Eds.), *Computational political economy* (213-274). Cambridge, MA: MIT Press.
90. **Diermeier, D.**, Eraslan, H., & Merlo, A. (2002). Coalition government and comparative constitutional design. *European Economic Review*, 46, 893-907.
91. **Diermeier, D.** (2002). Some conceptual issues in institutionalist theories of politics. In H.P. Burth & T. Pluemper (Eds.), *Jahrbuch fuer Handlungs und Entscheidungs Theorie* [Yearbook of theory of decision and action (31-56)]. Leske+Budrich.
92. Bendor, J., **Diermeier, D.**, & Ting, M. (2001). Aspiration-based adaptation in games. *Proceedings of the 2000 Workshop on Simulation of Social Agents: Architecture and Institutions*, 144-162. Argonne National Laboratory.
93. Baron, D., & **Diermeier, D.** (2001). Elections, governments, and parliaments in proportional representation systems. *Quarterly Journal of Economics*, 116(3), 933-967.
  - a. Reprinted in T. Dewan, K. Dowding, K. A. Shepsle (Eds.). (2009) *Rational Choice Politics*, 283-312. Thousand Oaks, California: Sage Publications.

94. **Diermeier, D.**, & Stevenson, R. (2000). Cabinet terminations and critical events. *American Political Science Review*, 94(3), 627-640.
95. **Diermeier, D.**, & Merlo, A. (2000). Government turnover in parliamentary democracies. *Journal of Economic Theory*, 94, 46-79.
96. **Diermeier, D.**, & Feddersen, T.J. (2000). Information and congressional hearings. *American Journal of Political Science*, 44(1), 51-65.
97. **Diermeier, D.**, & Myerson, R.B. (1999). Bicameralism and its consequences for the internal organization of legislatures. *American Economic Review*, 89(5), 1182-1196.
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98. **Diermeier, D.**, & Stevenson, R. (1999). Cabinet survival and competing risks. *American Journal of Political Science*, 43(5), 1051-1098.
99. **Diermeier, D.**, & Feddersen, T.J. (1998). Cohesion in legislatures and the Vote of Confidence procedure. *American Political Science Review*, 92(3), 611-621.
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100. **Diermeier, D.**, & Feddersen, T.J. (1998). Comparing constitutions: Cohesion and distribution in legislatures. *European Economic Review*, 42(3-5), 665-672.
101. **Diermeier, D.**, & van Roozendaal, P. (1998). The duration of cabinet formation processes in Western multi-party democracies. *British Journal of Political Science*, 28, 609-626.
102. **Diermeier, D.**, Ericson, J., Frye, T., & Lewis, S. (1997). Credibility and commitment: The case of property rights. In D. Weimer (Ed.), *The political economy of property rights* (20-42). Cambridge (UK) University Press.
103. **Diermeier, D.** (1997). [Review of J.H. Aldrich, Why parties?' (in German) 1. *Politische Vierteljahresschrift*, 4, 886-888.
104. **Diermeier, D.** (1996). Spieltheoretische Modelle in der Theorie der Politik (Game theoretic models in the theory of politics) (in German). In U. Druwe & V. Kunz (Eds.), *Handlungs- und Entscheidungstheorie in der Politikwissenschaft: Eine Einfuehrung in Konzepte und Forschungsstand* (207-226). Leske+Budrich.
105. **Diermeier, D.** (1995). Commitment, deference, and legislative institutions. *American Political Science Review*, 89(2), 344-355.

106. **Diermeier, D.** (1995). Rational choice and the role of theory in political science. *Critical Review*, 9(1-2), 59-70.
- a. Reprinted in J. Friedman (Ed.), *The Rational Choice Controversy*. New Haven, CT: Yale University Press.

## **PUBLICATIONS - GOVERNMENT REPORTS**

1. **Diermeier, D.** (2008). *Governing the Global Economy: The Role of Private Politics*. Report prepared for the Government of Canada Policy Research Initiative.
  - a. Short version published in PRI *Horizons* Journal under title "Private Politics: Public Activism as an Alternative Regulatory Mechanism?" (2009).

## **PUBLICATIONS - GENERAL AUDIENCE**

1. **Diermeier, D.** 2018. Reputation Management and the Board. *The Corporate Board* May/June 2018: 18-22.
2. **Diermeier, D.** 2015. Tales of the Unexpected. To avoid being blindsided by the 'unknown unknowns', anticipatory issue management helps organisations prepare for the worst. *Communication Director* 2015 (1): 68-71.
3. **Diermeier, D., Ottino, J.** (2014, July 14). Football as a Battle Between Right and Left-Brain Thinking. *Huffington Post*.  
[http://www.huffingtonpost.com/daniel-diermeier/football-as-a-battle-between-left-right-brain\\_b\\_5584755.html](http://www.huffingtonpost.com/daniel-diermeier/football-as-a-battle-between-left-right-brain_b_5584755.html)
4. **Diermeier, D.** (2014, March 6). Activism and Regulation in Global Commerce. *Huffington Post*.  
[http://www.huffingtonpost.com/daniel-diermeier/activism-and-regulation-i\\_b\\_4912758.html](http://www.huffingtonpost.com/daniel-diermeier/activism-and-regulation-i_b_4912758.html)
5. **Diermeier, D.** (2014, February 24). The New Regulators of Global Commerce. *Businessweek.com*.  
<http://www.businessweek.com/articles/2014-02-24/the-new-regulators-of-global-commerce>
6. **Diermeier, D.** (2013, October 7). Barilla in Hot Water Offers a Lesson in Reputation Management. *Businessweek.com*.  
<http://www.businessweek.com/articles/2013-10-07/barilla-in-hot-water-offers-a-lesson-in-reputation-management>

7. **Diermeier, D.** (2013, September). Driving Real Value with CSR. "Director Notes" *The Conference Board*.  
[http://www.kellogg.northwestern.edu/reputationrules/reputationlab/docs/TCB\\_CSR\\_09.2013.pdf](http://www.kellogg.northwestern.edu/reputationrules/reputationlab/docs/TCB_CSR_09.2013.pdf)
8. **Diermeier, D.** (2013, August 18). Outside Opinion: Private regulation on the rise. *Chicago Tribune*.  
<http://www.chicagotribune.com/business/ct-biz-0818-outside-opinion-20130818,0,5918922.story>
9. **Diermeier, D.,** Loeb, H. (2013, May 10). Reputation Risk Management-It's time to build trust and resilience at the top. *Huffington Post*.  
[http://www.huffingtonpost.com/daniel-diermeier/reputation-risk-managemen\\_b3253498.html](http://www.huffingtonpost.com/daniel-diermeier/reputation-risk-managemen_b3253498.html)
10. **Diermeier, D.** (2013, April). Unlikely heroes: How BP and Walmart truly did well by doing good. *Quartz*:  
<http://qz.com/72139/unlikely-heroes-how-bp-and-walmart-truly-did-well-by-doing-good/#scarch/Daniel+Diermeier>.
11. **Diermeier, D.** (2012, August). When Do Company Boycotts Work?. *Harvard Business Review Blog Network*.  
[http://blogs.hbr.org/cs/2012/08/when\\_do\\_company\\_boycotts\\_work.html](http://blogs.hbr.org/cs/2012/08/when_do_company_boycotts_work.html)
12. **Diermeier, D.** (2011, July). Case Study: Ergo. *Financial Times*.
13. **Diermeier, D.** (2011, June). Reputation Rules: Don't Neglect Your Company's Most Precious Asset. *McGraw-Hill Publishing*. New York, NY.
14. **Diermeier, D.,** Loeb, H. (2011, June). Building a Reputation Management Capability. White Paper for *Edelman Crisis & Issues Management*.  
<http://www.scribd.com/doc/77030457/Building-a-Reputation-Risk-Management-Capability>
15. **Diermeier, D.** (2011, March 23). Case Study: Walmart. *Financial Times*.
16. **Diermeier, D.** (2011, January). CEOs Must Lead the Way in Reputation Management. *PRWeek*. (p.25).
17. **Diermeier, D.** (2009). Private Politics: Public Activism as an Alternative Regulatory Mechanism? *Horizon* (p17-21). Volume 10. No.3. Policy Research Initiative. Published in English and French.



18. **Diermeier, D.** (2005). Creativity and complexity. *The Knowledge Lens* (p52-56). Center for Learning and Organizational Change, Northwestern University.
19. **Diermeier, D.** (2004, September 28). CBS and Memogate. *The Wall Street Journal*, p. B2.

## **PUBLICATIONS - CASES**

1. **Diermeier, D.,** Meagher, E. (2013). San Francisco International Airport and Quantum Secure's SAFE for Aviation System: Making the Business Case for Corporate Security. Kellogg School of Management, Case 5-312-503.
2. **Diermeier, D.,** Meagher, E. (2013). San Francisco International Airport and Quantum Secure's SAFE for Aviation System: Making the Business Case for Corporate Security Teaching Notes. Kellogg School of Management, Case 5 312-503 TN.
3. **Diermeier, D.,** Petrella, D. (2013). Commonwealth Edison: The Use of Social Media in Disaster Response. Kellogg School of Management, Case 5-212-251.
4. **Diermeier, D.** (2013). Commonwealth Edison: The Use of Social Media in Disaster Response Teaching Notes. Kellogg School of Management, Case 5-212-251TN.
5. **Diermeier, D.,** Dickinson, S. (2012). Baxter Dialysis Crisis. Kellogg School of Management, Case 5-304-507.
6. **Diermeier, D.,** Austen-Smith, D., & Zemel, E. (2011). Unintended Acceleration: Toyota's Recall Crisis. Kellogg School of Management, Case 5-311-504.
7. **Diermeier, D.,** Austen-Smith, D., Zemel, E. (2011). Unintended Acceleration: Toyota's Recall Crisis Teaching Notes. Kellogg School of Management, Case 5-311-504TN.
8. **Diermeier, D.** (2011). Arthur Andersen (A): The Waste Management Crisis. Kellogg School of Management, Case 5 205-253(A).
9. **Diermeier, D.** (2011). Arthur Andersen (B): From Waste Management to Enron. Kellogg School of Management, Case 5-205-253(B).
10. **Diermeier, D.** (2011). Arthur Andersen (C): The Collapse of Arthur Andersen. Kellogg School of Management, Case 5-205-253(C).
11. **Diermeier, D.** (2011). Arthur Andersen (A), (B), (C) Teaching Notes. Kellogg School of Management, Case 5-205 253TN.

12. **Diermeier, D.** (2011). Walmart's Katrina Aid. Kellogg School of Management, Case 5-406-750.
13. **Diermeier, D.** (2011). Walmart's Katrina Aid Teaching Notes. Kellogg School of Management, Case 5-406-750TN.
14. **Diermeier, D.** (2011). Walmart: The Store Wars. Kellogg School of Management, Case 5-406-751.
15. **Diermeier, D.** (2011). Walmart The Store Wars Teaching Notes. Kellogg School of Management, Case 5-406 751TN.
16. **Diermeier, D.** (2007). Southwest Airlines Flight 1248 (A). Kellogg School of Management, Case 5-107-001(A).
17. **Diermeier, D.** (2007). Southwest Airlines Flight 1248 (B). Kellogg School of Management, Case 5-107-001(B).
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20. **Diermeier, D.** (2006). Reintroduce Thalidomide? (A). Kellogg School of Management, Case 5-104-003(A).
21. **Diermeier, D.** (2006). Reintroduce Thalidomide? (B). Kellogg School of Management, Case 5-104-003(B).
22. **Diermeier, D., & Thaker, S.** (2006). The Politics of Tobacco Control (A): The U.S. Tobacco Industry in 1996. Kellogg School of Management, Case 5-304-510.
23. **Diermeier, D., & Thaker, S.** (2011). The Politics of Tobacco Control (A): The U.S. Tobacco Industry in 1996. Kellogg School of Management, Case 5-304-510TN.
24. **Diermeier, D., & Parthasarathy, S.** (2004). Myriad: Breast Cancer Testing in the United States (A). Kellogg School of Management, Case 5-304-504(A).
25. **Diermeier, D., & Parthasarathy, S.** (2004). Myriad: Breast Cancer Testing in the United States (B). Kellogg School of Management, Case 5-304-504(B).

26. **Diermeier, D.**, & Parthasarathy, S. (2004). Myriad: Breast Cancer Testing in Britain (A). Kellogg School of Management, Case 5-304-503(A).
27. **Diermeier, D.**, & Parthasarathy, S. (2004). Myriad: Breast Cancer Testing in Britain (B). Kellogg School of Management, Case 5-304-503(B).
28. **Diermeier, D.** (2004). Recyclers v Superfund (A). Kellogg School of Management, Case 5-104-022(A).
29. **Diermeier, D.** (2004). Recyclers v Superfund (B). Kellogg School of Management, Case 5-104-022(B).
30. **Diermeier, D.** (2004). Recyclers v Superfund (C). Kellogg School of Management, Case 5-104-022(C).
31. **Diermeier, D.** (2004). Recyclers v Superfund (D). Kellogg School of Management, Case 5-104-022(D).
32. **Diermeier, D.** (2003). Mercedes and the Moose Test (A). Kellogg School of Management, Case 5-403-755(A).
33. **Diermeier, D.** (2003). Mercedes and the Moose Test (B). Kellogg School of Management, Case 5-403-755(B).
34. **Diermeier, D.** (2011). Mercedes and the Moose Test (A) & (B) Teaching Notes. Kellogg School of Management Case 5-403-755TN.
35. **Diermeier, D.** (2003, March). United Learning (A). Kellogg School of Management, Case 5-403-752(A).
36. **Diermeier, D.** (2003, March). United Learning (B). Kellogg School of Management, Case 5-403-752(B).
37. **Diermeier, D.** (1995). Shell and Greenpeace (A), (B), & (C). Harvard Business School, Case P19. Reprinted in D. Baron, *Management and its Environment* (2nd-5th eds.). Prentice Hall, 2006.
38. Baron, D., **Diermeier, D.**, & Kessler, D. (1995). The EU Carbon Tax, Reprinted in D. Baron, *Management and its Environment* (2nd 4th eds.). Prentice Hall, 2006.

## **UNDER REVIEW**

Andonie C. & **Diermeier D.** Electoral Institutions with Impressionable Voters.

Andonie C. & **Diermeier D.** Attentiveness in Elections with Impressionable Voters.

## **THESES AND OTHER UNPUBLISHED WORK**

Uhlmann, E.L., Newman, G., Brescoll, V.L., Zhu, L., Galinsky, A., & **Diermeier, D.** (2010). Poisoning the Well: The Contagious Effects of Corporate Crises on Product Evaluations and Consumption. Working Paper. Ford Center for Global Citizenship. Kellogg School of Management. Northwestern University.

Uhlmann, E.L., Newman, G., Brescoll, V.L., & **Diermeier, D.** (2010). Expecting Empathy: The Role of Moral Intuitions in a Reputational Crisis. Working Paper. Ford Center for Global Citizenship. Kellogg School of Management. Northwestern University

**Diermeier, D.** and Fong, P. (2008). Existence and Computation of Pure-strategy Equilibria in Models of Legislative Bargaining with Reconsideration. CMSEMS working paper, no. 1466. Northwestern University.

**Diermeier, D.** and Fong, P. (2008). Endogenous Limits on Proposal Power. CMSEMS working paper, no. 1465. Northwestern University.

Bendor, J., **Diermeier, D.**, and Ting, M. (2004). The Empirical Content of Adaptive Models. Stanford Graduate School of Business Research Paper no. 1877. Stanford University.

**Diermeier, D.** and Gailmard, S. 2003. Fairness and Entitlements in Majoritarian Decision-Making. Paper presented at the Annual Meeting of the American Political Science Association, Philadelphia.

**Diermeier, D.**, & Feddersen, T.J. (1995, June). Cohesion in Legislatures: Procedural and Policy Coalitions. Mimeo. Stanford University Graduate School of Business.

**Diermeier, D.**, & Myerson, R.B. (1994, May). Bargaining, Veto Power, and Legislative Committees. CMSEMS working paper, no. 1089. Northwestern University.

**Diermeier, D.** (1995, March). Essays on Legislative Institutions. Ph.D. Thesis, University of Rochester.

**Diermeier, D.** (1990, April). Die Rolle rationalen Entscheidens in modernen Gerechtigkeitstheorien, (Decision Theory and Contemporary Theories of Justice) (in German). Master's Thesis, University of Munich, Germany.

## **CASE DEVELOPMENT - UNPUBLISHED**

**Diermeier, D.** (2006, July). North Country Bank (Crisis Simulation).

**Diermeier, D.** (2004, August). Huntingdon Life Sciences (A), (B), & (C).

**Diermeier, D.** (2004, August). Baxter and PVC (A) & (B).

**Diermeier, D.** (2004, March). Consumer Financial (Crisis Simulation).

**Diermeier, D., & Feddersen, T.J.** (2003, June). MITI (A) & (B) (Crisis Simulation).

**Diermeier, D.** (2000). Disney and the Copyright for Mickey Mouse.

**Diermeier, D., & Roedel, J.** (1999). VIAG and the German Nuclear Power Industry.

## **SOFTWARE DEVELOPMENT**

*Ayeware*, December 2001 (with T.J. Feddersen & Northwestern University Academic Technologies).

*Electionware*, January 2000 (with T.J. Feddersen & C. Karr).

*Princeton Online Democracy Project*, May 1999 (with T.J. Feddersen & Princeton University Information Technology).

## **PROFESSIONAL LEADERSHIP**

Columnist, *Wall Street Journal* (wsj.com), September 2014

Poli-Informatics (National Science Foundation funded initiative on Text as Data), Board member, 2012-2014

Annual Text as Data Conference. Co-Founder and Organizer. 2009-2014

Annual Political Economy in the Chicago Area Conference. Co-Organizer. 2006-2014

Annual Strategy and the Business Environment Conference. Co-Organizer. Northwestern University. 2000-2014

Kellogg Risk Summit. Co-Organizer. Kellogg School of Management. May 2012

Language, Politics and Literature Conference. Co-Organizer. Northwestern University. Sept 2009

## **PRESENTATIONS – RESEARCH (2011-2016)**

- European Council of Political Research Conference. “A Bargaining Model of Endogenous Procedures.” Presenter, Munich, Germany. 2016.
- University of Bamberg, “Formal Behavioralism.” Presenter. Bamberg, Germany. June 2016.
- California Institute of Technology. “Formal Behavioralism”. Presenter. April 2016.
- 2015 Network Frontier Workshop. “Models of Public Opinion Formation.” Northwestern University. Presenter. December 2015.
- Stonybrook University Game Theory Festival, Workshop on Political Economy, “Private Politics and Public Interest: NGOs, Corporate Campaigns, and Social Welfare.” Presenter. August 2015.
- Canadian Institute for Advanced Research (CIFAR): Institutions, Organizations & Growth Program. “A Bargaining Model of Endogenous Procedures.” Presenter. Stockholm, Sweden. June 2015.
- Political Economy Conference. Inter-American Development Bank. “Private Politics and Public Interest: NGOs, Corporate Campaigns, and Social Welfare.” Presenter. Washington, DC. May 2015.
- Strategy & the Business Environment Conference. Harvard Business School. “Companies Cannot be Victims, but they can be Heroes (and Villains).” Co-Author, Boston, MA. May 2015.
- Midwest Political Science Association Annual Conference. “A Behavioral Model of Electoral Control.” Co-Author, Chicago. April 2015
- Ivey Business School Seminar Series, University of Western Ontario. “Private Politics and Public Interest: NGOs, Corporate Campaigns, and Social Welfare.” Presenter. London, Ontario, March 2015.
- Political Institutions and Economic Policy Conference. Harvard University. “Private Politics and Public Interest: NGOs, Corporate Campaigns, and Social Welfare.” Presenter. Cambridge, MA. December 2014.
- Canadian Institute for Advanced Research (CIFAR): Institutions, Organizations & Growth Program. “Private Politics and Public Interest: NGOs, Corporate Campaigns, and Social Welfare.” Presenter. Toronto, Ontario. October 2014.
- Contest and Political Competition Conference. Max Planck Institute. “A Behavioral Model of Electoral Control.” Presenter. Munich, Germany. September 2014.
- American Political Science Association 2014 Annual Meeting. “Endogenous Property Rights.” Co-Author. Washington, DC. August 2014.

Lectio Inauguralis, Intesa Sanpaolo Chair in Political Economics. Universita Bocconi. "Constitutional design and good governance". Presenter. Milan, Italy. July 2014.

Princeton Conference on Political Economy. "Endogenous Property Rights". Presenter. Princeton. April 2014.

14th Annual Business Strategy and the Non-Market Environment Conference. "Private Politics and Public Interest: NGO's, Corporate Campaigns, and Social Welfare". Presenter. Evanston. April 2014.

72nd Annual MPSA Conference. Proportional Representation and Parliamentary Systems. Discussant. Chicago. April 2014.

New York University. "Formal Behavioralism." Part 1: Voting. Part 2: Public Opinion. Presenter. New York. February 2014.

Vanderbilt University Private Governance Workshop. "Private Governance and Political Science Scholarship." Presenter. Nashville. December 2013.

Canadian Institute for Advanced Research (CIFAR): Institutions, Organizations and Growth Program. "Endogenous Property Rights." Presenter. Montreal, Canada. October 2013.

Positive Theory in Comparative Politics workshop, London School of Economics. "Procedural Choice in Majoritarian Organizations." Presenter. London, England. September 2013.

American Political Science Association 2013 Annual Meeting. Debate, Deliberation, and Bargaining Session, "Procedural Choice in Majoritarian Organizations." Presenter. Dynamic Models of Policy Session, Chair. Chicago. August 2013.

50th Anniversary Conference, Ph.D. Program in Political Science, University of Rochester. Panelist discussing "The Effect of Rochester's Ph.D. Program on Positive Theory in Political Science." Rochester. May 2013.

Conference Honoring Norman Schofield – Washington University in St. Louis. "Procedural Choice in Majoritarian Organizations." Presenter. St. Louis. April 2013.

Midwest Political Science Conference 2013. "Experiments," Chair. "Legislative Institutions," Discussant.

"Dynamic Models." Presenter. Chicago. April 2013.

Canadian Institute for Advanced Research (CIFAR): Institutions, Organizations and Growth Program. "Formal Behavioralism." Presenter. Toronto, Canada. March 2013.

American Association for the Advancement of Science 2013 Annual Conference. "The Science of Politics." Presenter. Boston. February 2013.

Kellogg Marketing Conference. "Marketing Lessons from 2012." Panelist. Chicago. 2013.

Political Science & Political Economy Group 2012-2013. London School of Economics. Presenter. London, United Kingdom. November 2012.

Political Economy Seminar Series 2012. University of Warwick. Presenter. Coventry, United Kingdom. November 2012.

Senior Academic Seminar 2012. University of Nottingham-School of Economics. Presenter. Nottingham, United Kingdom. November 2012.

Harvard/MIT Seminar on Positive Political Economy. "Procedural Choice in Majoritarian Institutions." Guest Presenter. Boston. August 2012.

Canadian Institute for Advanced Research (CIFAR): Institutions, Organizations and Growth. "Procedural Choice in Majoritarian Organizations." Presenter. Toronto. June 2012.

Parliaments in Changing Times: Inaugural General Conference of the ECPR Standing Group on Parliaments. "Looking at Congressional Committee Deliberations from Different Perspectives: Is the Added Effort Worth It?" Invited panel member. May 2012.

Strategy & the Business Environment Conference. "A Quantitative Approach to Framing in Political Speech." Presenter. Stanford. May 2012.

Northwestern University Department of Politics Seminar. "Procedural Choice and Majoritarian Institutions." Chicago. March 2012.

American Economic Association, Allied Social Science Associations Meeting. "Procedural Choice in Majoritarian Organizations." Presenter. Chicago. January 2012.

American Political Science Association 2011 Annual Meeting. "Formal Behavioralism." Presenter. Seattle. September 2011.

European Consortium for Political Research, Reykjavik 2011. "Legislative Success." Invited Presentation. Reykjavik, Iceland. August 2011.

Canadian Institute for Advanced Research (CIFAR): Institutions, Organizations & Growth Program. "Corporate Reputational Dynamics." Presenter. Milan, Italy. June 2011.

Strategy and Business Environment Conference. "Corporate Reputational Dynamics and Activist Pressure." Presenter. The Wharton School, University of Pennsylvania. May 2011.

Midwest Political Science Association Annual Conference. "Formal Behavioralism." Presenter. Chicago. April 2011.



Text as Data Conference. Kellogg School of Management. "A Quantitative Approach to Framing."  
March 2011.

### **PRESENTATIONS – PRACTITIONERS (2011-2016)**

United Health Leadership Academy. "The Enterprise Point of View". Minneapolis. May 2016.

Chicago Leadership Academy. "Crisis and Reputation Management." Chicago. February 2015.

Association of Chief Executives for Sport. "Stakeholder Management." Reno, NV. January 2015.

Hearst Foundation. "Crisis Management." White Plains, NY. January 2015.

U. S. Olympic Committee. "Crisis Management." Park City, UT. December 2014.

BP Marketing Academy. "Protecting the Brand." Chicago. October 2014.

National Association of Sports Commissions Annual Meeting. "Crisis and Reputation Management."  
Chicago. September 2014.

Aspen Risk & Crisis Forum. "Governance Structure and Organizational Performance." Aspen. July  
2014.

International Security Management Association. "Reputational Risk for Security Leaders -  
Anticipation and Management." Presenter. Minneapolis. June 2014.

CEOs of Sport. "Dealing with a Crisis." Presenter. Columbus. June 2014.

Donors' Forum. "Doing the Right Thing and Getting Credit for It: A Conversation with Daniel  
Diermeier." Presenter. Lake Forest. May 2014.

Reputation Institute Webinar Series. Two 75-minute, interactive webcast sessions on Reputation  
Management. Evanston. Spring 2014.

Seafood Expo North America. "Reputation Management Beyond the Obvious." Keynote. Boston.  
March 2014.

Manufacturers Alliance for Productivity and Innovation (MAPI) Board of Trustees Meeting.  
"Reputation Management Beyond the Obvious: Turning Challenges into Opportunity."  
Presenter. Washington. February 2014.

Kellogg / Aspen Business Leadership Summit 2014. Filling the Governance Gap: Aligning Enterprise  
and Advocacy. Organizer Panelist. Evanston. February 2014.

Edelman's Trust Barometer 2014. Panelist. Chicago. February 2014.

Initiative for a Competitive Inner City's CEO Series Webinar. "Crisis and Reputation Management."  
Presenter. December 2014.

Reputation Institute Webinar Series. Two 75-minute, interactive webcast sessions on Reputation Management. Evanston. Fall 2013.

Chicago Alliance for a Collaborative Effort ("CACE"). Presenter / Facilitator for Leadership Skills Event. Chicago. May 2013.

MCA Conference, Northwestern University. "Reputation Management for Managers." Panelist. Chicago. May 2013.

Novartis Power of Partnering. "Effective Crisis Management". Keynote. New Jersey. April 2013.

National Investor Relations Institute. "OMG! What Now? Crisis Communications Lessons." Panelist. Chicago. March 2013.

Ivey's Idea Forum - Ian O. Ihnatowycz Institute for Leadership. "Strategies for Managing Your Company's Most Valuable Asset." Presenter. Toronto, Ontario, Canada. March 2013.

Edelman's Trust Barometer 2013. Panelist. Chicago. February 2013.

Intangible Asset Finance Society. "Corporate Social Culpability: The buck stops where?" Webinar Presentation. Evanston. February 2013.

North Park University. "Japan's Crisis Management after the 2011 Tsunami and Nuclear Crises." Presenter. Chicago. February 2013.

Graduation Management Admissions Council Annual Meeting 2013. "The Importance of Public Relations and the MBA." Panelist. January 2013.

NU Crisis & Risk Forum. Panelist. Chicago. December 2012.

Reputation Institute Webinar Series. Four 75-minute, interactive webcast sessions on Reputation Management. Evanston. Fall 2012.

Public Gaming Research Institute Lottery Expo 2012. "Reputation Rules." Keynote. Miami, Florida. October 2012.

International Pipeline Conference Foundation. "Risk, Crisis, and Reputation Management – Meeting the Challenges." Keynote. Calgary, Alberta. September 2012.

Seminarium's CEO Management Conference 2012. "Crisis and Reputation Management". Presenter. Santiago, Chile. August 2012.

21<sup>st</sup> Annual Corporate Governance Conference. "Social Media- Threats and Opportunities." Invited Panelist. May 2012.

3<sup>rd</sup> National Summit on Strategic Communications. "The Continuing Challenge of Renewing Trust and Protecting Reputation." Featured Speaker. April 2012.

CF0360. "Reputation Management." Keynote. March 2012.

Quantum Secure's Next Generation CSOs: the SECURE View from the Top. "Establishing Relevancy with Sr. Management and the Board of Directors." Keynote. February 2012.

Edelman's Trust Barometer 2012. Panelist. February 2012.

MAPI Manufacturers Alliance Webinar. "Managing Reputational Risk." December 2011.

Society of Actuaries, Leadership and Orientation Meeting. "Reputation Management." Presenter. November 2011.

RR Donnelley SEC Hot Topics Institute. "Managing Reputation Risk." Panelist. November 2011.

Regulatory Affairs Professionals Society Webcast Series. "An Enterprise-wide Perspective on Quality. The Role of Reputation." November 2011.

CFO Select Meeting. "Reputation Management - Beyond the Obvious." Presenter. November 2011.

Ernst & Young Consumer Strategy Roundtable Meeting. "Strategies for Growing Your Most Valuable Asset." October 2011.

Canadian Energy Pipeline Association Fall 2011 Board Meeting. "Beyond Safety: Strategy to Explore Risk and Reputation." Keynote. October 2011.

Reputation Institute, Advanced Program in Reputation Management. "Reputation and the Brand: The Enterprise Point of View." Online Webinar. October 2011, March 2012.

33 Voices. Podcast Interview. September 2011.

International Association for the Measurement and Evaluation of Communication, Thought Leadership Webinar Series. "Reputation Management: The View from the C Suite." June 2011.

Greenpeace Corporate Campaigning Summit. "Anatomy of Corporate Campaigns." Panelist. June 2011.

Chicago United Director's Roundtable. "What to Do in a Crisis: Assisting the Board in Prevention and Response." Panelist. May 2011.

Private Sector Intelligence Council. "The Strategic Role of Private Sector Intelligence- An Enterprise-Wide Perspective." May 2011.

RAPS Horizons Conference. Keynote. "The Changing Regulatory Landscape: Towards a strategic view of regulatory affairs in the 21<sup>st</sup> century." April 2011.

ADT Food Defense Strategy Exchange. "Enterprise Value and Brand Protection." March 2011.

The Conference Board: Corporate Security, Business Continuity and Crisis Management Conference. "Turning Corporate Crises into Opportunities." March 2011.

## **EDITORIAL POSITIONS**

Associate Editor, *American Economic Review* (March 2006-December 2008)

Editorial Board, *Games and Economic Behavior* (February 2003-September 2012)

## **REFeree FOR PROFESSIONAL JOURNALS AND ASSOCIATIONS**

*American Economic Review; American Political Science Review; American Journal of Political Science, United States-Israel Binational Science Foundation; British Journal of Political Science; Econometrica; Economics and Politics; Games and Economic Behavior; International Economic Review; Journal of Economic Theory; Journal of Law, Economics, and Organization; Journal of Mathematical Sociology; Journal of Political Economy; Journal of Theoretical Politics; Management Science; National Science Foundation; Political Research Quarterly; Quarterly Journal of Economics, Rationality and Society; The Review of Economics and Statistics; The Review of Economic Studies; Science; Social Choice and Welfare.*

## **MEDIA COVERAGE (2008-2014)**

*Advertising Age* [Jan 28, 2008]; *Agence France-Presse* [Aug 9, 2011]; *Austin American-Statesman* [Jul 29, 2007]; *AP* [Nov 12, 2011]; *BBC World Television* [Jul 22, 2011]; *BBC Radio* [Oct 24, 2013]; *Bloomberg.com* [Nov 14, 2013; Mar 9, 2010]; *Boston Globe (Brainiac Blog)* [Mar 10, 2011]; *Business Insider* [Sep 12, 2011; Jun 21, 2011]; *Bloomberg BusinessWeek* [Oct 7, 2013; May 23, 2013; May 22, 2012; Feb 1, 2010; Apr 21, 2008]; *Business Spectator* [Jul 8, 2011]; *Calgary Herald* [Dec 9, 2010]; *CBS 60 Minutes* [Sep 28, 2004]; *CBS MarketWatch* [Oct 13, 2005]; *CEO Refresher* [Jun 15, 2011]; *Chicago Public Radio Eight Forty-Eight* [Feb 11, 2010]; *Chicago Tribune* [April 13, 2014; August 18, 2013; Oct 16, 2011; Sept 20, 2011; Aug 9, 2010; Dec 15, 2008; Jul 27, 2007]; *CityBizList.com* [Jan 1, 2013]; *Corporate Secretary.com* [April, 2013]; *Crain's Chicago Business* [Jul 16, 2007]; *Economic Times (India)* [Oct 18, 2011]; *Economist* [Mar 15, 2010]; *Economist Intelligence Unit* [Nov 30, 2011; Feb 19, 2009]; *Entrepreneur Magazine* [Apr 2014]; *e!ScienceNews.com* [Jan 19, 2009]; *FT.com* [Mar 29, 2014; Nov 9, 2012; Dec 2, 2011]; *Financial Times Deutschland* [Aug 9, 2011]; *First Business Morning News (Syndicated)* [Dec 19, 2012; Aug 9, 2010; Mar 10, 2010; Dec 1, 2008; Sept 5, 2007; Jun 7, 2007]; *Forbes* [Apr 12, 2011]; *Forbes.com* [Dec 18, 2013; May 24, 2013; Dec 19, 2012; Dec 22, 2011]; *Fortune.com* [Sep 6, 2010]; *Foxnews.com* [May 11, 2012]; *Globe and Mail* [Sep 15, 2011; Aug 21, 2008]; *The Holmes Report* [Jan 25, 2012]; *Huffington Post* [July 14, 2014; Mar 6, 2014; May 10, 2013; Nov 11, 2011]; *Industry Week* [Jun 17, 2011]; *Inside Counsel* [Aug 1, 2008]; *Kellogg INSIGHT* [Mar 4, 2013; Nov 1, 2012, Mar 2010; Oct 2009]; *Los Angeles Times* [Feb 1, 2014; Dec 28, 2006]; *Marginal Revolution* [Feb 11, 2011]; *MedicalNewsToday.com* [Jan 20, 2009]; *Miami Herald* [April 3, 2012]; *The Mint (Dow Jones publication in India)* [Jul 28, 2008]; *Mobile Bloom* [Apr 4, 2012]; *MSNBC.com* [Apr 25, 2012; Jul 19, 2011]; *MSNBC* [Apr 25, 2012]; *Newsweek* [Jul 14, 2007; Jul 2, 2007; Jul 2, 2007]; *New York Times* [Nov 8, 2012; Apr 1, 2012]; *NFImedia* [Mar 16, 2014]; *Nikkei Business* [Apr 30, 2012]; *NPR: All Things Considered* [April 6, 2011]; *NRC Handelsblad* [Aug 10, 2011]; *OnlineMBA.com* [Jun 20, 2012]; *Parental Drug Association (PDA) Letter* [Nov/Dec, 2006]; *PBS Nightly Business Report* [Feb 2, 2010]; *Philanthropy Journal* [Sep 18, 2007]; *Philippine Daily Inquirer* [Aug 6, 2011]; *The Phnom Penh Post* [Sep 30, 2013]; *Poets & Quants* [Oct 29, 2012]; *Politics and Government Week* [Feb 5, 2009]; *PR News*

[Sep 30, 2013]; *PR Week* [Jan 1, 2011]; *Reuters* [Jul 7, 2011; Oct 20, 2008]; *Salestipaday.com* [May 2013]; *ScienceDaily.com* [Jan 19, 2009]; *South China Morning Post* [Apr 19, 2008]; *Sportingnews.com* [Jul 30, 2008]; *Success Magazine* [Sep 6, 2011]; *The Commercial Appeal* [Jul 23, 2011]; *thedailybeast.com* [Dec 26, 2012]; *The Seattle Times* [February 1, 2014]; *The Street* [Jun 30, 2011]; *Toronto Star* [May 21, 2006; May 29, 2005]; *Voice America Variety Channel* [Nov 30, 2011]; *de Volkskrant* (Dutch) [Nov 12, 2005]; *Wall Street Journal.com* [April 21, 2013; Nov 19, 2009]; *Wall Street Journal Japan* [Mar 20, 2012]; *Wall Street Journal Radio* [Nov 11, 2013; Mar 13, 2009]; *Washingtonpost.com* [Oct 4, 2013]; *WBBM-AM* (Chicago) [Oct 20, 2008].

## **CLASSES TAUGHT**

Kellogg School of Management (Degree Only)

- Leadership and Crisis Management (MBA) (2013-)
- Strategic Crisis Management (MBA) (2005-)
- Strategic Crisis Management (EMP-IEMBA) (2003-)
- Strategic Management in Nonmarket Environments (MBA) (1997-)
- Management of Political Risk and Government Relation (IEMP) (1998-2002)
- Societal Environment of Management (EMP) (1999-2002)
- Values and Crisis Decision-Making (2003-2004)

Graduate School of Business, Stanford University

- Foundations of Political Economy (Ph.D.-level) (1994-97)
- Management in Non-Market Environments (MBA-level) (1994-97)

Department of Political Science, Northwestern University

- Western European Politics (Spring 1994)

Wallis Institute of Political Economy, University of Rochester

- Introduction to Game Theory (Fall 1992)

Department of Political Science, University of Rochester

- Mathematical Models (Fall 1991)
- American Politics (Spring 1992)
- Comparative Politics (Fall 1992)

## **NON-DEGREE TEACHING: EXECUTIVE EDUCATION**

Abbott- Marketing Healthcare Products

Advanced Executive Program

AHIP Executive Leadership Programs

Alumni Seminar: Strategic Stakeholder Management

American Academy of Pediatric Dentistry

American Orthopedic Association

AON Global Executive Program  
AON Consultant's Client Symposium  
Association of Academic Museums & Galleries  
BP Sales and Marketing Leadership Program  
Business and Law  
Business for Scientists and Engineers  
Business for Scientists: Module 3  
CEO Family Business Program  
CEO Management Program  
CEO Perspectives Program (Co-Academic Director)  
Corporate Governance: Effectiveness and Accountability in the Boardroom  
Crisis Management Program (Open Enrollment Program; Co-Academic Director)  
Cristo Rey Leadership Academy  
Director's Program: Corporate Governance: Effectiveness and Accountability in the Board Room  
Eisai E-Gold  
Ernst & Young  
EXCEL  
FBI Headquarters Program  
FBI Sr. Leadership Program  
FDA-CDER Leadership Institute  
Garrett Seminary Bishops' Leadership Academy  
GE Medical  
Global Supply Chain Management  
Hearst Foundations of Leadership Seminar  
Hyatt Leadership Forum  
Innovative Organization  
Insight: Leadership Program  
ISB/Kellogg Global Advanced Management Program & National Institute of Bank Management  
International Security Management Association (ISMA)  
ISMA Sr. Executive Leadership Program (Director)  
Kellogg/Abbott Health Care Knowledge Consortium  
Kellogg Management Institute  
Kellogg Management Education for Jewish Leaders  
Kraft - Krafting Complexity (Director)  
Latin American CEO  
Leading for the Future  
Leading in Turbulent Times (Director)  
Leading Strategic Change  
Littler Mendelson Leadership Program  
Marketing Healthcare Products  
McDonald's Brand Master Program  
Management Skills for Innovative University Leaders  
Medical Marketing Association, "Strategic Marketing to the Healthcare Industry: Executive

## Education for Pharmaceutical, Biotech, Diagnostic and Medical Device Marketers"

Navigating Strategic Change

New Directions in Management

NALEO- National Economic Policy Institute

National Football League: The NFL Player Development Program: High Growth Entrepreneurship

Nyenrode Program

Olympic Sport Leadership Certification

OTI: Leadership Program

Perkins Coie Leadership Program

Physicians' Foundation Developing Skills for Medical Society Organization

PINNACLE

Quad-C: Leading in Turbulent Times (Co-Director)

Radiology Leadership Institute

Regulatory Affairs Professionals Society

Ronald McDonald House Charities Executive Training Program, Session II

Sasin-Kellogg Program ASEP Module

STC

Supply Chain Management

Thai Ministry of Finance Program

Theravance: The Future of Pharmaceutical Commercialization in the US

Unilever Strategic Customer Management Course

Utility Economic Development Association

Women's Senior Leadership

## **OUTSIDE ACTIVITIES**

### **ADVISORY**

Advisor in the areas of crisis management, business and politics, reputation management, political and regulatory risk and integrated strategy. Clients include Abbott, Accenture, ADT, AHIP, Allianz, American Orthopaedic Association, APCO, Baker & McKenzie, Baxter International, BP, Canadian Energy and Pipeline Association, CIBC, Cargill, Carpenter Technology, CEO's of Sport, the City of Chicago (Office of the Mayor), CMS Energy, ConAgra, The Dallas Morning News, Ernst & Young, Edelman, Enbridge, EISAI, Exelon, ExxonMobil, the FBI, FMC Technologies, General Mills, Government of Canada, W. W. Grainger, GTECH, Guidant, Health Care Service Corporation, Hearst Foundation, HCSC, HSBC, Hyatt, IFCO Systems, Initiative for a Competitive Inner City, Intercontinental Exchange, International Pipeline Foundation, International Security Management Association, Johnson & Johnson, Kraft, Manufacturers Alliance for Productivity and Innovation (MAPI), McDermott, McDonald's, Medtronic, Metro AG, Metro Cash & Carry International, Minority In-House Counsel Association, Mission Measurement, National Investor Relations Institute, Nicor, OnCall International, Owens-Illinois, People's Energy, Perkins Coie, PricewaterhouseCoopers, Power Construction, Regulatory Affairs Professional Society (RAPS), Reputation Institute, REWE, Roche Diagnostics, Russel Reynolds, Seafood Expo North America, Seminarium, Shell, Society of

Actuaries, State Farm, Takeda, Terex Aerial Work Platforms, The Metropolitan Opera, Tyco, United Health Group, United States Navy, United States Olympic Committee, Women's Foodservice Forum, World 50.

#### CORPORATE BOARDS

Board of Directors, CityBase, June 21, 2016 - February 16, 2019 [Acquired by GTY Technologies: NASDAQ: GTYH]

#### PRO-BONO

Board of Trustees, The Marine Biological Laboratory, February 27, 2018 – September 30, 2019

Co-Founder and Chairman of the Northwestern Global Health Foundation, a non-profit dedicated to bringing affordable medical devices to market in developing countries, July 2010 - September 2014  
Winner of the Chicago "Up-and-Comer" Innovation Award 2012

Member of the Management Board of the FBI, December 2004 - 2012

#### ENTREPRENEURIAL

Co-Founder and Senior Advisor, Crisis Management Latin America, September 2012 -

Member of Advisory Board, Quantum Secure LLC, a security management technology company, July 2007 - May 2015 [Acquired by HDI Global].

Member of Advisory Board, The Point/GroupOn LLC, October 2007-December 2009 [Shares divested October 2011].

Founder, FirstSight Group LLC, an open intelligence service company, December 2007-December 2009 [Interest divested January 2010].

Co-Founder, Cassandra AMG and Cassandra Capital Partners LLC, an investment advisory company, July 2006-December 2009 [Interest divested January 2010].

President, Evolve24, LLC, a reputation and issue analytics company, March 2005-July 2006. [Interest divested July 2006].

Managing Member, SayAye LLC, a software company providing online decision-making software, October 1999-June 2006. [Interest divested June 2006].



## **OCCUPATIONAL BACKGROUND (NON-ACADEMIC)**

National Civil Service Conscript: Altenhilfe auf Gegenseitigkeit, Munich, Germany, August 1984-April 1986.

## **FOREIGN LANGUAGE PROFICIENCY**

German (native language)

Latin (Latinum)

French (fair)

Greek (Homeric and Attic) (basic)