

Clare Dundee

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Morgan Stanley
1585 Broadway
New York, NY 10036

Dear Hiring Manager:

Please accept my application for the 2020 Morgan Stanley Summer Enhancement Program. As a freshman at Vanderbilt University, I recently learned about this program through the university's Black Cultural Center. The emphasis on proper training and valuable networking opportunities, specifically for diverse populations, are what initially drew me to the program. However, Morgan Stanley's global reach and in-depth understanding of many industries further implores my desire to reach people, organizations, and governments, no matter where they are in the world.

My interest in financial services came from my experience with The Well Outreach. By cataloguing donations, I have been able to analyze and synthesize complex data for accurate tracking and understanding, and in a way that may support causality. Not only has the opportunity shaped my interest, but it also speaks directly to the analytical mindset and quantitative skill that the program is looking for. Yet, the customers that I encountered on a daily basis taught me one of the most important things: in order to advise, you must first listen. This sole lesson lends itself to ensuring that recommendations are tailored to each customer, and is one of the reasons that I have begun considering investment banking as my prospective path within financial services.

My hope is that this program will allow me to explore my interest in financial services and solidify the career path that best fits me. Thank you for the opportunity to apply to the 2020 Morgan Stanley Summer Enrichment Program. Please feel free to contact me at (444) 444-4444 or by email at c.dunee@vanderbilt.edu should you have further questions. I look forward to speaking with you at your earliest convenience.

Sincerely,

(sign here)

Clare Dundee