

ROSS DAVID MARGULIES

EXPERIENCE

Manatt, Phelps & Phillips, LLP, Nashville, TN and Washington, DC

Partner, 2024-Present

- Provide advice to a diverse array of healthcare clients primarily focused on complex federal and state health care legal and regulatory matters, with a special expertise in statutory and regulatory issues involving the Medicare and Medicaid programs and the regulatory implementation of the Affordable Care Act.
- Specific areas of expertise include: providing short-term and long-term strategic guidance on Medicare and Medicaid coverage, coding, and reimbursement issues for healthcare providers, payers, and manufacturers; aligning client policies with long-term coverage and reimbursement trends; and advising on compliance issues related to pharmaceutical and medical device companies, hospitals, practitioners, and provider organizations.

Foley Hoag LLP, Nashville, TN and Washington, DC

Partner, 2020-Present

Associate, 2012-2020

Health Policy Specialist, 2010-2012

Vanderbilt University Law School, Nashville, TN

Adjunct Professor of Law, 2022-Present

The George Washington University Milken Institute School of Public Health, Washington, DC

Senior Research Associate, 2007-2010

- Researching and analyzing federal and state health law and policy issues including: Medicaid and Medicare reimbursement and the impact of health reform on low-income communities.
- Managing the Geiger Gibson Program in Community Health which provides technical assistance and legal analysis to health centers and PCAs around the country on issues of medical underservice, Medicare and Medicaid requirements, and statutory/regulatory advances.

U.S Department of Health and Human Services, Office of the General Counsel, Washington, DC

Legal Intern, 2010

- Provided legal research and writing support to career attorneys in the Public Health Division at the Office of the General Counsel of HHS.
- Drafted memos to clients on issues as varied as the National Organ Transplantation Act, the 304B Drug Pricing Program, and the Indian Health Care Improvement Act Reauthorization.

U.S Department of Health and Human Services, Division of Practitioner Data Banks, Rockville, MD

Public Health Analyst, 2009

- Decide and issue Secretarial Review decisions disposing of practitioner appeals cases regarding reporting in the National Practitioner Data Bank and the Healthcare Integrity and Protection Data Bank due to issues of professional competence, the conduct of practitioners, and healthcare fraud and abuse.

EDUCATION

The George Washington University Law School, J.D., *with high honors*, 2011

The George Washington University School of Public Health and Health Services, M.P.H. 2011

McGill University, B.A., *magna cum laude*, 2007

HONORS & INVOLVEMENT

- ABA-BNA Award for Excellence in Health Law
- American Health Lawyers Association
- Health Care Compliance Association

- Editor at MedicaidandtheLaw.com
- Provide regular pro-bono assistance to the Tennessee Justice Center in Nashville, TN
- Direct DC-office of the Foley Hoag Foundation

SELECTED PUBLICATIONS

- The History of Rebates in the Drug Supply Chain and HHS' Proposed Rule to Change Safe Harbor Protection for Manufacturer Rebates, Foley Hoag White Paper, Ross Margulies and Thomas Barker and Erik Schulwolf (March 2019).
- As Republicans Rethink Medicaid, Rethink What Is 'Health Care', Huffington Post, Ross Margulies and Ruth Ann Norton (June 5, 2017).
- Tax-Exempt Hospitals and the Patient Protection and Affordable Care Act: Implications for Public Health Policy and Practice, Public Health Reports. Volume 126 (March–April 2011).
- Rosenbaum S., Margulies R., Shah P. The HHS Departmental Appeals Board: Its Role in Shaping Medicaid Policy and an Overview of Recent Rulings. Kaiser Family Foundation. 2010.
- Margulies R. New Requirements for Charitable Hospitals. Health Reform GPS. A Project of the George Washington University and the Robert Wood Johnson Foundation. July 2010.
- Lopez N., Margulies R., Rosenbaum S. Analysis of the extent to which State Medicaid Agencies have relayed the recent H1N1 CMS missive to Medicaid providers, Ready or Not? 2009, Trust for America's Health.

SELECTED SPEAKING ENGAGEMENTS

- Moderator, "Understanding the Reimbursement Landscape for Prescription Digital Therapeutics," Biotechnology Innovation Organization International Convention (June 2022).
- Panelist, "Reshaping Drug Coverage: How States Use Medicaid Waivers to Impact Drug Coverage," PCMA PBM Virtual Policy Forum 2021 (June 2021).
- Speaker, "Exploring the Impact of the Robinson-Patman Act: Historical Insights and Future Considerations," The Pharmacy Benefit podcast (episode 15, May 2021).
- Panelist, "The Changing Face of the Medicaid Program: A Review of Recent Trends in State Medicaid Waivers," AHLA Virtual Institute on Medicare and Medicaid Payment Issues (March 2021).
- Panelist, "Biden's First 100 Days On Healthcare Part I and II," Biopharma Congress 2020, Webinar (December 2020).
- Panelist, "Medicare and Medicaid Legal Issues and Developments," AHLA Virtual Health Plan Law and Compliance Institute, Webinar (November 2020).
- Speaker, "Implications for Managed Care Pharmacy from 2021 and 2022 Medicare Advantage and Part D Proposed Rule," Webinar, AMCP (March 2020).
- Speaker, "Drug Pricing Reforms: The Impossible, Possible and Probable," AHLA's Institute for Health Plan Law and Compliance Institute (November 2019).
- Speaker, "Deep Dive I: Perspectives on State and Federal Medicaid Policies," American Society of Gene & Cell Therapy Policy Summit (November 2019) .
- Speaker, "The Times They Are a-Changin'" – A look at Congressional Efforts to Reform the Medicare and Medicaid Prescription Drug Programs, AMCP Nexus 2019 (October 2019) .
- Speaker, "Keynote Legal Perspective: The Drug Pricing Landscape – A Survey of Current and Future Legal and Regulatory Reforms," 11th Annual Managed Markets and Account Management Strategies Conference (September 2019) .
- Speaker, "A Federal and State Legislative and Regulatory Update for the Home Care Aide Council," Home Care Aide Council Annual Spring Conference (June 2019).
- Speaker, "Medicare and Medicaid Reimbursement Issues for New Emerging Technologies: Spotlight on CAR-T and Other Cell and Gene Therapies," American Health Lawyers' Association Annual Institute on Medicare and Medicaid Payment Issues Conference (March 2019).