

# COACHING TIPS: FEEDFORWARD TO IMPROVE PERFORMANCE

Regular follow-up is associated with greater performance improvement. Practice this method to see measurable results.

## COMMUNICATE

Pick one area of behavior to change.

## CHECK IN

Ask, "From 1-10, how is it going?"

## VALIDATE

Say, "Thank you" without evaluation.



VANDERBILT.

**Executive Education**

OWEN GRADUATE SCHOOL OF MANAGEMENT