

VANDERBILT MBA CAREERS IN OPERATIONS

Companies with Recent Hiring

Acadia Healthcare	Amazon
AT&T	Eaton
Emerson	Johnson & Johnson
Nissan	Vanderbilt University Medical Center

Operations Management at Owen

Approximately 15 percent of Owen graduates land in operations management positions in companies in the **Health Care, Manufacturing and Technology** industries. They are focused on measuring, managing and improving processes to meet customer and business needs and improve profitability. **Consulting** is another industry that attracts students interested in operations management. As a consultant, you will help your clients design and measure processes and deliver best practices.

Full-Time Compensation (from the Class of 2016)

	Average Base Salary
Operations	\$ 111,863
Consulting	\$121,093

What Employers Look For

ability to work with a variety of people | teamwork | preference for a variety of tasks | quick thinking | ability to measure or quantify outcomes | ability to manipulate/analyze data | creativity & problem-solving skills | project management | presentation skills | ability to multitask | basic understanding of supply chain theory and a production environment | focus on the customer experience



VANDERBILT MBA CAREERS IN OPERATIONS FAQs

What can I start doing now if I am a career changer into operations?



Having previous operations experience can be advantageous to candidates, especially in the early stages of recruiting or if you plan to attend the National Career Fairs. As a career changer, however, you may not have direct operations experience, so **learning about the specific skill set recruiters value** and identifying where you have gaps are important first steps. Another aspect of making this transition is understanding what kinds of operations roles you are interested in because there are multiple paths where you can apply the operations skill set. Service operations, manufacturing, logistics, procurement and supply chain are just some of the areas to explore. Getting engaged early with the CMC, the second-year Operations students and the **Owen Operations Club will help** accelerate the learning curve.

What does the overall operations recruiting timeline look like?

Operations recruiting follows a pretty traditional timeline with the exception being the early recruiting companies and attending the big **national career fairs**. Two of the biggest ones are the National Black MBA Association Career Fair and the National Society of Hispanic MBAs Career Fair. If you are interested in interviewing for Leadership Development Program (LDP) roles, it is important to consider attending one of these conferences, as it brings together every major MBA recruiter in that space. Using the resources offered by the CMC, students need to **begin prepping as soon as they step on campus**, and ideally during the months leading up to school. On-campus interviews for operations roles will happen during Mod 3, beginning in January.



Should I consider going to one of the National Career Fairs in the fall?



If you are a first-year MBA interested in operations and **especially if you are interested in LDP roles within large corporations**, you should strongly consider attending one of the national career fairs. Whether you hope to actively interview for roles at the fair or want to have initial conversations with companies to make contacts and get a better understanding of how to position yourself in the employment landscape, it is the one opportunity to see 150-250+ companies actively seeking MBAs in one place. One good exercise to determine whether to go is to assess if there are companies of interest attending the career fairs that will not be coming to Owen for operations roles.

What is an operations role in a hospital?

Operations management is a developing area for health care providers. It involves integrating both quantitative and qualitative information to determine optimal methods of supporting health care delivery. The focus may be on improving labor productivity, reducing wait times, shortening cycle times and generally improving the patient experience.

Where do first-year students find summer internships in operations?

- Over 80 percent of students going into an operations role have been able to secure their position through on-campus recruiting.
- Other sources of jobs and internships have come through job postings, the national MBA career fairs and personal networks.

What is service operations?

It is the focus on achieving sustainable service excellence through designing service models and managing the customer experience. Service-oriented industries include financial services, health care, hospitality and retail.

