

Curriculum Vitae of W. Kip Viscusi

University Distinguished Professor  
Vanderbilt Law School  
131 21st Avenue South  
Nashville, TN 37203-1181

Telephone: (615) 343-7715  
E-mail: kip.viscusi@vanderbilt.edu  
Married: Joni Hersch

HIGHER EDUCATION:

- A.B., Harvard College, *summa cum laude*, economics major, Harvard University, 6/1971.
- M.P.P., Public Policy Program, Kennedy School of Government, Harvard University, 6/1973.
- A.M., Department of Economics, Harvard University, 6/1974.
- Ph.D., Department of Economics, Harvard University, 11/1976.

PRINCIPAL FULL-TIME POSITIONS:

Vanderbilt University, 2006–present. University Distinguished Professor of Law, Economics, and Management. With tenure in Law School, Department of Economics, and Owen Graduate School of Management.

Harvard University, 1996–2006. John F. Cogan, Jr. Professor of Law and Economics. Harvard Law School. Director of the Program on Empirical Legal Studies. Professor, John F. Kennedy School of Government.

Harvard Law School, 1995. Olin Visiting Professor of Law and Economics.

Duke University, 1988–1996. George G. Allen Professor of Economics.

Northwestern University, 1985–1988. Professor of Economics.

University of Chicago, 1985–1986. Olin Visiting Research Professor of Economics, Center for the Study of the Economy and the State, Graduate School of Business.

Duke University, 1981–1985. Professor of Business Administration, Fuqua School of Business (primary appointment); joint appointments in Institute of Policy Sciences, School of Law, and Department of Economics; Director of the Center for the Study of Business Regulation.

National Commission for Employment Policy, Washington, D.C., Research Associate, 1981.

Executive Office of the President, Deputy Director of the Council on Wage and Price Stability, 1979–1981; Economic Policy Group deputy, Regulatory Analysis Review Group member.

Northwestern University, 1976–1980. Assistant Professor of Economics, 1976–1978; Associate Professor of Economics (with tenure), 1979–1981. On leave in the government 1979–1981.

Harvard University, 1973–1976. Instructor in Public Policy, Kennedy School of Government.

## PRINCIPAL AWARDS:

Harvard College and John Harvard Honorary Scholarships, 1967–1971.

Phi Beta Kappa, Harvard College.

Allyn A. Young Prize for best Harvard undergraduate economics honors thesis, 1970–1971, *Selected Topics in Public Expenditure Analysis: The Economic Evaluation of Water Resources Projects*.

David A. Wells Prize for best Harvard economics Ph.D. dissertation, 1975–1976, *Employment Hazards: An Investigation of Market Performance*.

Prize Winner in Economics of Labor Unions Essay Contest, Center for Study of Public Choice, Virginia Polytechnic Institute and State University, 1979, for “Unions, Labor Market Structure, and the Welfare Implications of the Quality of Work,” *Journal of Labor Research*, Vol. 1, No. 1 (1980).

Best Article of the Year Award, Western Economic Association, “The Quantity-Adjusted Value of Life,” with Michael J. Moore, *Economic Inquiry*, Vol. 26, No. 3 (1988).

Kulp Award for Outstanding Original Contribution to the Literature of Risk and Insurance, American Risk and Insurance Association, book of the year, 1992, for *Compensation Mechanisms for Job Risks*, with Michael J. Moore.

Kulp Award for Outstanding Original Contribution to the Literature of Risk and Insurance, American Risk and Insurance Association, book of the year, 1993, for *Reforming Products Liability*.

Kulp Award for Outstanding Original Contribution to the Literature of Risk and Insurance, American Risk and Insurance Association, book of the year, 1994, for *Fatal Tradeoffs*.

Royal Economic Society Prize for 1999, “Alarmist Decisions with Divergent Risk Information,” *Economic Journal*, Vol. 107, No. 445 (November 1997).

Mehr Award for Lasting Contribution to the Risk and Insurance Literature, American Risk and Insurance Association, 1999, for “Price and Availability Tradeoffs of Automobile Insurance Regulation,” with Henry Grabowski and William N. Evans, *Journal of Risk and Insurance*, Vol. 56, No. 3 (June 1989).

Kulp Award for Outstanding Original Contribution to the Literature of Risk and Insurance, American Risk and Insurance Association, book of the year, 2000, for *Rational Risk Policy*.

University of Chicago Law School Ronald H. Coase Prize in 2006 for “Recollection Bias and the Combat of Terrorism,” with Richard J. Zeckhauser, *Journal of Legal Studies*, Vol. 34, No. 1 (January 2005).

Kentucky Economics Association, Distinguished Economist of the Year Award, and commissioned as Kentucky Colonel, 2006.

Honorary Member, Academy of Economics and Finance, 2008.

Distinguished Faculty Award, Vanderbilt Department of Student Athletics, 2008.

Best Article of the Year Award, “Rational Benefit Assessment for an Irrational World: Toward a Behavioral Transfer Test,” with Ted Gayer, *Journal of Benefit-Cost Analysis*, Vol. 7, No. 1 (Spring 2016).

Outstanding Achievement Award, Society for Benefit-Cost Analysis, 2018.

## RANKINGS:

Ranked 2<sup>nd</sup> in pages published in top 36 economics journals, 1984–1993, by Loren C. Scott and Peter M. Mitias, “Trends in Rankings of Economics Departments in the U.S.: An Update,” *Economic Inquiry*, Vol. 34 (April 1996), pp. 378-400.

Ranked 1<sup>st</sup> by the *Journal of Risk and Insurance* (September 1997) in citations in the *Journal of Risk and Insurance* and 2<sup>nd</sup> in citations in insurance and actuarial journals overall, 1991–1995, for “Price and Availability Tradeoffs of Automobile Insurance Regulation,” with Henry Grabowski and William N. Evans, *Journal of Risk and Insurance* (June 1989).

Ranked as the most productive contributor to the risk and insurance literature from 1987–1996 based on published pages in SSCI-indexed journals (1<sup>st</sup>), pages in impact-weighted journals (1<sup>st</sup>), and pages in impact-weighted journals adjusted for co-authorship (1<sup>st</sup>) by L. Lee Colquitt, Randy E. Dumm, and Sandra G. Gustavson, “Risk and Insurance Research Productivity: 1987–1996,” *Journal of Risk and Insurance*, Vol. 65, No. 4 (December 1998), pp. 711-741.

Applied Econometricians’ Hall of Fame Ranked 18<sup>th</sup> (articles) and 26<sup>th</sup> (pages) in Badi Baltagi, “Applied Econometrics Rankings: 1989–1995,” *Journal of Applied Econometrics*, Vol. 14 (1999), pp. 423-441.

Ranked 6<sup>th</sup> by *Journal of Policy Analysis and Management*, Vol. 21, No. 3 (2002), most cited paper in the twenty-year history of the journal: “Doubling the Estimated Value of Life: Results Using New Occupational Fatality Data,” with Michael J. Moore, *Journal of Policy Analysis and Management*, Vol. 7, No. 3 (Spring 1988), pp. 476-490.

Ranked 7<sup>th</sup> among economists in the world based on journal articles published, 1990–2000, and 25<sup>th</sup> based on citations in journal articles over that period by Tom Coupé, “Revealed Performances: Worldwide Rankings of Economists and Economics Departments,” *Journal of the European Economic Association*, Vol. 1, No. 6 (December 2003), pp. 1250-1308.

Ranked 1<sup>st</sup> (total pages) and 6<sup>th</sup> (articles) in the JEL indexed health economics literature by Rose M. Rubin and Cyril F. Chang, “A Bibliometric Analysis of Health Economics Articles in the Economics Literature, 1991–2000,” *Health Economics*, Vol. 12 (2003), pp. 403-414.

Ranked 4<sup>th</sup> among health economists on the h-index and number of articles cited. One of only 5 health economists ranked in the top 10 health economists based on all four of the following criteria: total publications, total citations, h-index, and number of articles cited, 1969–2011. Adam Wagstaff and Anthony J. Culyer, “Four Decades of Health Economics through a Bibliometric Lens,” *Journal of Health Economics*, Vol. 31, No. 2 (March 2012), pp. 406-439.

## EDITORIAL POSITIONS:

*Journal of Risk and Uncertainty*, Founding Editor, 1987–present; Vol. 1-2 (with Mark Machina); Vol. 3-present (Sole Editor).

### Other Editorial Positions:

*American Journal of Health Economics*, Associate Editor, 2014–present.

*Journal of Benefit-Cost Analysis*, 2009–present.

*Review of Environmental Economics and Policy*, Editorial Board, 2006–present.

*Journal of Tort Law*, Advisory Board, 2006–present.

*Regulation and Governance*, Editorial Board, 2006–present.

*Foundations and Trends: Microeconomics*, Founding Editor, 2005–present.

*Asia-Pacific Journal of Risk and Insurance*, Editorial Board, 2005–present.

*Journal of Law, Economics and Policy*, Board of Advisors, 2004–present.

*B.E. Journals in Economic Analysis Policy*, Board of Editors, 2001–present

*Contemporary Economic Policy*, Editorial Board, 2000–present.

*Torts Abstracts Journal*, LSN, Advisory Board, 1998–present.

*Managerial and Decision Economics*, Advisory Board, 1996–present.

*American Economic Review*, Board of Editors, 1994–2000.

*Review of Economics and Statistics*, Associate Editor, 1992–2002.

*Journal of Risk and Insurance*, Associate Editor, 1992–2018.

*Journal of Environmental Economics & Management*, Editorial Council, 1992–1996.

Book Series on Risk and Uncertainty, Kluwer Academic Publishers/Springer Publishers,  
Founding Editor, 1990–present.

*Geneva Risk and Insurance Review* (formerly *Geneva Papers on Risk & Insurance Theory*),  
Associate Editor, 1990–present.

*Journal of Regulatory Economics*, Associate Editor, 1988–1992.

*International Review of Law and Economics*, Associate Editor, 1987–1999.

*Regulation*, Contributing Editor (American Enterprise Institute), 1986–1988; Editorial Council  
(Cato Institute), 1989–Present.

*Public Policy*, Assistant Editor, 1974–1976.

## OTHER PROFESSIONAL ACTIVITIES:

Southern Economic Association, President-elect, 2018–2019.

Society for Benefit-Cost Analysis, Board of Directors (2011–2013); Vice-President (2014);  
President (2015); Past President (2016).

U.S. Environmental Protection Agency, Science Advisory Board Clean Air Scientific Advisory  
Committee: Review Subcommittee—Acid Rain (1986) and Lead Pollution (1987),

member/consultant. Member: Environmental Economics Advisory Committee (1992–1998; consultant, 1999), Clean Air Act Compliance Analysis Council (1992–1996; consultant, 1997), Homeland Security Advisory Committee (2005–present). Consultant on public smoking restrictions (1994).

American Enterprise Institute, Adjunct Scholar, 1993–present.

National Bureau of Economic Research, Research Associate, 1978–present.

American Enterprise Institute-Brookings Institution Joint Center for Regulatory Studies, Board of Academic Advisors, 1998–2008.

U.S. Environmental Protection Agency, sabbatical leave, 2002–2003.

George Mason University, Board of Advisors, Regulatory Studies Program, 1999–2000.

Brookings Institution, Civil Liability Project, member, 1986–1987; Product Liability and Innovation Project, member, 1990; Regulation by Litigation Project, director, 1999–2000.

Wharton School, Public Management External Review Committee, 1994; Advisory Board, Risk and Decision Processes Center, 1994.

Corresponding Group on Safety Policy, Royal Society of Canada and Canadian Academy of Engineering, 1992.

American Law Institute Project on Enterprise Liability for Personal Injury, chief economic consultant and academic working group member, 1986–1987; Associate Reporter, 1988–1991.

Rand Corporation, consultant, Santa Monica, CA, summer 1972, 1987–1990.

National Academy of Sciences, Panel on Aging and Society, member, 1978–1979.

Center for Study of Responsive Law, Report Editor and Co-author, Washington, D.C., 1970–1972.

#### FELLOWSHIPS, GRANTS, and GOVERNMENT RESEARCH CONTRACTS:

USC-CREATE – U.S. Department of Homeland Security, “Valuing Risks of Death from Terrorist Attacks,” 2010-2012.

U.S. Environmental Protection Agency STAR Grant (water quality morbidity benefits), project manager and principal investigator, 2007–2012.

U.S. Environmental Protection Agency (appropriateness of panel-based findings), project manager and principal investigator, 2007–2011.

U.S.D.A. Economics Research Service Grant (mad cow disease), joint with Resources for the Future, 2006–2009.

U.S.D.A. Grant, “Valuing Reductions with Foodborne Risk Associated with Bacterial Pathogens,” joint with Harvard School of Public Health, 1999–2005.

U.S. Environmental Protection Agency Grant (benefits of environmental improvements), project manager and principal investigator, 1999–2006.

U.S. Environmental Protection Agency, Cooperative Agreements (Superfund, risk analysis, national water quality benefits, environmental subsidies, climate change), project manager and principal investigator, 1994–1999.

U.S. Environmental Protection Agency, Cooperative Agreement (Superfund), project manager and principal investigator, 1993–1995.

Executive Office of the President (wealth effects and risk policy analysis), consulting contract, 1992.

U.S. Environmental Protection Agency, Research Grant (risk communication), project manager and principal investigator, 1991–1993.

U.S. Environmental Protection Agency, Cooperative Agreements (morbidity risk analysis, sources of individual risk), project manager and principal investigator, 1991–1995.

National Oceanic and Atmospheric Administration (oil spills), consultant, 1990–1991.

U.S. Environmental Protection Agency, Cooperative Agreement (efficient energy pricing), project manager and principal investigator, 1990–1991; 1991–1993.

National Science Foundation Research Grant (product liability insurance market), project manager and principal investigator, 1990–1992.

Roscoe Pound Foundation Fellowship (punitive damages), co-principal investigator, 1989–1990.

National Science Foundation Research Grant (product liability and innovation), project manager and principal investigator, 1989–1991.

U.S. Department of Justice, Civil Rights Division, consultant and expert witness, 1986–1987; Torts Division, 1986–1992; Land and Natural Resources Division (Exxon Valdez), 1989–1992.

U.S. Environmental Protection Agency, Cooperative Agreement (risk communication), project manager and principal investigator, 1988–1992.

U.S. Environmental Protection Agency, Cooperative Agreements (morbidity risk valuation), project manager and principal investigator, two project periods, 1987–1990.

U.S. Environmental Protection Agency, Cooperative Agreements (risk information and environmental regulation enforcement), project manager and principal investigator, two project periods, 1986–1992.

U.S. Environmental Protection Agency, Cooperative Agreement (enforcement of water pollution standards), project manager and principal investigator, 1984–1986.

U.S. Environmental Protection Agency, Cooperative Agreement (information), project manager and principal investigator, two project periods, 1983–1986.

U.S. Office of Management and Budget, (disease compensation) consulting contract, 1983.

National Science Foundation Grant, (consumer product safety) project director, 1983–1984.

U.S. General Accounting Office, consulting contract, 1981–1985.

National Commission for Employment Policy, research contracts, 1981–1983.

Rockefeller Foundation Grant, project director, 1978–1981.

U.S. Department of Labor, OSHA, project director, miscellaneous contracts and purchase orders, 1976–1977, 1981–1983, 1985; ASPER, 1982.

U.S. Department of Labor, Manpower Dissertation Fellowship, 1975–1976.

National Science Foundation, Grant Fellowship, 1972–1975.

Kennedy School of Government, Harvard University, Administration Fellowship, 1971–1972.

Institute of Politics, Harvard University, thesis research grant, 1970.

PRINCIPAL SEMINARS and HONORARY LECTURES:

Keynote Speaker, Annual Conference of the Economic Society of Australia, “Pricing Lives,” Sydney, Australia, July 20, 2017.

Keynote Speaker, Society for Benefit-Cost Analysis Annual Conference, “Pricing Lives for Government and Corporate Risk Decisions,” Washington, D.C., March 19, 2015.

Keynote Speaker, Meta-Analysis of Economic Research Network (MAER-Net) Colloquium, University of Greenwich, “Publication Selection and the Income Elasticity of the Value of a Statistical Life,” Greenwich, England, September 5, 2013.

Keynote Speaker, CEAR/MRIC Behavioral Insurance Workshop, “Risk Beliefs and Insurance: The State of the Art,” Munich, Germany, December 10, 2012.

Jack Mullen Lecture, University of Maryland, Baltimore County, “What’s a Life Worth?” Baltimore, MD, September 13, 2012.

Keynote Speaker, National Academies' Government-University-Industry Research Roundtable (GUIRR), sponsored by the National Academy of Science, the National Academy of Engineering, and the Institute of Medicine, “Valuing Risks to Life: Ethical Issues and Policy Challenges,” Washington, D.C., June 20, 2012.

Kennedy Lecture and Seminar Series, Sewanee: The University of the South, “Policy Challenges of the Heterogeneity of the Value of Statistical Life,” Sewanee, TN, February 1, 2012.

Keynote Speaker, “Policy Challenges of the Heterogeneity of the Value of Statistical Life,” Society for Risk Analysis European Meetings, Kings College, London, England, June 23, 2010.

Keynote Speaker, “The Heterogeneity of the Value of Statistical Life,” American Society of Health Economists, Cornell University, Ithaca, NY, June 20, 2010.

J. Anderson Davis Lecture, “How to Value a Life,” Academy of Economics and Finance, Nashville, TN, February 15, 2008.

Mary C. Parker Yates Lecture, “What’s a Life Worth?” The Murphy Institute, Tulane University, New Orleans, LA, March 15, 2007.

Henry C. Taylor Honorary Lecture, “Pricing the Priceless,” Economics Research Service, USDA, Washington, D.C., September 20, 2006.

President’s Luncheon Speaker, Annual American Risk and Insurance Association Conference, Denver, CO, August 11, 2003.

Johnson Honorary Lecture, Vanderbilt Law School, Nashville, TN, November 28, 2001.

James Buchanan Lecture, George Mason University, Fairfax, VA, April 19, 2001.

Ray Rushton Distinguished Lecture, Cumberland School of Law, Birmingham, AL, February 1999.

Arne Ryde Memorial Lectures, University of Lund, Sweden, May 1996.

Faculty Member, Law, Organization, and Economics Center Program for State Judges -- torts, crimes, and deterrence; cost-benefit analysis and risk assessment, and labor markets (1995-1997, 1999); punitive damages, joint with AEI-Brookings (2004).

Keynote Speaker, Australian Conference on Risk, Regulation, and Responsibility, Institute for Public Affairs and Australian National University, Sydney, Australia, 1995.

Smith Endowed Chair of Economics Lectures, Brigham Young University, Provo, UT, 1993.

Keynote Speaker, European Association of Environmental and Resource Economists, (EAERE), Fourth Annual Conference, Paris, France, 1993.

Faculty Member, George Mason Law School Programs for Federal Judges, Science and Liability (1991-1993, 1996, 1998, 1999-2005), Product Liability (1992-1994, 1996).

John R. Commons Lecture, Third Annual Lecture, "Lessons from Workers' Compensation for Tort Liability Reform," University of Wisconsin-Madison, 1990.

Inaugural Speaker, Geneva Risk Economics Lectures, Geneva Association for Risk and Insurance, "Social Insurance for Work and Product Injuries," Paris, France, 1989.



## BIBLIOGRAPHY of W. KIP VISCUSI:

### BOOKS:

31. *Economics of Regulation and Antitrust*, Fifth Edition, with Joseph E. Harrington, Jr. and David Sappington (Cambridge: MIT Press, 2018).
30. *Pricing Lives: Guideposts for a Safer Society* (Princeton: Princeton University Press, 2018).
29. *Analytical Methods for Lawyers*, Third Edition, with Howell E. Jackson, Louis Kaplow, Steven M. Shavell, and David Cope (New York: Foundation Press, 2017).
28. *Handbook of the Economics of Risk and Uncertainty*, Co-editor with Mark J. Machina (Amsterdam, Netherlands: Elsevier, 2014).
27. *Analytical Methods for Lawyers*, Second Edition, with Howell E. Jackson, Louis Kaplow, Steven M. Shavell, and David Cope (New York: Foundation Press, 2011). Translated into Japanese, 2014.
26. *Economics of Regulation and Antitrust*, Fourth Edition, with Joseph E. Harrington, Jr. and John M. Vernon (Cambridge: MIT Press, 2005). Translated into Chinese, 2010.
25. *Classics in Risk Management*, Vol. I and II, Co-editor with Ted Gayer (Cheltenham, U.K.: Edward Elgar Publishing, 2004).
24. *The Risks of Terrorism*, Editor (Boston: Kluwer Academic Publishers, 2003).
23. *Analytical Methods for Lawyers*, with Howell E. Jackson, Louis Kaplow, Steven M. Shavell, and David Cope (New York: Foundation Press, 2003).
22. *Regulation through Litigation*, Editor (Washington, D.C.: American Enterprise Institute--Brookings Institution, 2002), in hardcover and paperback.
21. *Smoke-Filled Rooms: A Postmortem on the Tobacco Deal* (Chicago: University of Chicago Press, 2002).
20. *Punitive Damages: How Juries Decide*, with Cass R. Sunstein, Reid Hastie, John W. Payne, and David A. Schkade (Chicago: University of Chicago Press, 2002), in hardcover and paperback.
19. *Economics of Regulation and Antitrust*, Third Edition, with John M. Vernon and Joseph E. Harrington, Jr. (Cambridge: MIT Press, 2000). Translated into Chinese and Ukrainian.
18. *Calculating Risks?: The Spatial and Political Dimensions of Hazardous Waste Policy*, Regulation of Economic Activity Series No. 21, with James T. Hamilton (Cambridge: MIT Press, 1999).
17. *Rational Risk Policy* (Oxford, U.K.: Clarendon Press, 1998). Winner of the 1996 Arne Ryde Memorial Lectures and Kulp Memorial Award, best book of 2000, American Risk and Insurance Association.

16. *Economics of Regulation and Antitrust*, Second Edition, with John M. Vernon and Joseph E. Harrington, Jr. (Cambridge: MIT Press, 1995).
15. *The Mortality Costs of Regulatory Expenditures*, Editor (Boston: Kluwer Academic Publishers, 1994).
14. *Product-Risk Labeling: A Federal Responsibility* (Washington, D.C.: American Enterprise Institute Press, 1993).
13. *Smoking: Making the Risky Decision* (New York: Oxford University Press, 1992).
12. *Fatal Tradeoffs: Public and Private Responsibilities for Risk* (New York: Oxford University Press, 1992); paperback edition, 1995. Winner of the Kulp Memorial Award, best book of 1994, American Risk and Insurance Association.
11. *Informational Approaches to Regulation*, Regulation of Economic Activity Series No. 19, with Wesley A. Magat (Cambridge: MIT Press, 1992). Excerpts reprinted in Richard L. Revesz, *Foundations of Environmental Law and Policy* (New York: Foundation Press, 1997) and Richard L. Revesz, *Foundations of Environmental Law and Policy* (New York: Oxford Press, 1997).
10. *Economics of Regulation and Antitrust*, with John M. Vernon and Joseph E. Harrington, Jr. (Lexington: D.C. Heath & Co, 1992).
9. *Reforming Products Liability* (Cambridge: Harvard University Press, 1991). Winner of Kulp Memorial Award, best book of 1993, American Risk and Insurance Association.
8. *Enterprise Responsibility for Personal Injury – Reporters’ Study, Vol. I: The Institutional Framework and Vol. II: Approaches to Legal and Institutional Change*, Associate Reporter, with Paul Weiler, et al. (Philadelphia: American Law Institute, 1991).
7. *Compensation Mechanisms for Job Risks: Wages, Workers’ Compensation and Product Liability*, with Michael J. Moore (Princeton: Princeton University Press, 1990). Winner of Kulp Memorial Award, best book of 1992, American Risk and Insurance Association.
6. *Learning about Risk: Consumer and Worker Responses to Hazard Information*, principal author with Wesley A. Magat (Cambridge: Harvard University Press, 1987).
5. *Regulating Consumer Product Safety* (Washington, D.C.: American Enterprise Institute, 1984), in hardcover and paperback.
4. *Risk by Choice: Regulating Health and Safety in the Workplace* (Cambridge: Harvard University Press, 1983).
3. *Employment Hazards: An Investigation of Market Performance*, Harvard Economic Studies No. 148 (Cambridge: Harvard University Press, 1979). Winner of the David Wells Prize for outstanding economics dissertation, Harvard University.
2. *Welfare of the Elderly: An Economic Analysis and Policy Prescription* (New York: Wiley-Interscience, 1979).

1. *Damming the West*, with Richard Berkman (New York: Grossman Publishers-Viking Press, 1973), in hardcover and paperback.

#### FORTHCOMING ARTICLES:

- “Efficient Warnings, Not ‘Wolf or Puppy’ Warnings,” with Lisa A. Robinson and Richard J. Zeckhauser, in Howard Kunreuther, Robert J. Meyer, Erwann O. Michel-Kerjan, eds. (with E. Blum), *The Future of Risk Management*, (Philadelphia: University of Pennsylvania Press), available at <http://ssrn.com/abstract=2839311> and [HKS Faculty Research Working Paper Series RWP16-033](https://www.hks.org/faculty-research-working-paper-series/rwp16-033).
- “The Dynamic Relationship between Social Norms and Pro-Environmental Behavior: Evidence from Household Recycling,” with Joel Huber and Jason Bell, *Behavioural Public Policy*, available at [http://ssrn.com/abstract\\_id=3084815](http://ssrn.com/abstract_id=3084815).
- “‘Sorry’ Is Never Enough: How State Apology Laws Fail to Reduce Medical Malpractice Liability Risk,” with Benjamin J. McMichael and R. Lawrence Van Horn, *Stanford Law Review*, Vol. 71, No. 2 (2019) available at [http://ssrn.com/abstract\\_id=2883693](http://ssrn.com/abstract_id=2883693).
- “Taming Blockbuster Punitive Damages Awards,” with Benjamin J. McMichael, *University of Illinois Law Review*, available at [http://ssrn.com/abstract\\_id=3124542](http://ssrn.com/abstract_id=3124542).
- “The Fatal Failure of the Regulatory State,” *William & Mary Law Review*, Vol. 60, No. 2 (November 2018), available at [http://ssrn.com/abstract\\_id=3136076](http://ssrn.com/abstract_id=3136076).
- “Decision Irrationalities Involving Deadly Risks,” with Scott DeAngelis, *Journal of Risk and Uncertainty* (December 2018), available at [http://ssrn.com/abstract\\_id=3279039](http://ssrn.com/abstract_id=3279039).
- “Utility Functions for Mild and Severe Health Risks,” *Journal of Risk and Uncertainty* (2019), available at [http://ssrn.com/abstract\\_id=3279055](http://ssrn.com/abstract_id=3279055).

#### OTHER WORKING PAPERS:

- “Death by Regulation: How Regulations Can Increase Mortality Risk,” with James Broughel, available at <https://ssrn.com/abstract=3080360>.
- “The Impact of Cannabis Access Laws on Opioid Prescribing,” with Benjamin J. McMichael and R. Van Horn, available at <https://ssrn.com/abstract=3266629>.

## ARTICLES:

361. "The Income Elasticity of Global Values of a Statistical Life: Stated Preference Evidence," with Clayton J. Masterman, *Journal of Benefit-Cost Analysis*, Vol. 9, No. 3 (Fall 2018), pp. 407-434
360. "Best Estimate Selection Bias in the Value of a Statistical Life," *Journal of Benefit-Cost Analysis*, Vol. 9, No. 2 (Summer 2018), pp. 205-246.
359. "Pricing Lives: International Guideposts for Safety," *Economic Record*, Vol. 94, No. S1 (June 2018), pp. 1-10.
358. "Lessons from Ten Years of Household Recycling in the United States," with Joel Huber and Jason Bell, *Environmental Law Reporter*, Vol. 48, No. 5 (May 2018), pp. 10377-10380.
357. "The Net Effects of Medical Malpractice Tort Reform on Health Insurance Losses: The Texas Experience," with Patricia H. Born and J. Bradley Karl, *Health Economics Review*, Vol. 7 (November 2017), Article 42.
356. "Consumer's Guide to Regulatory Impact Analysis: Ten Tips for Being an Informed Policymaker," with Susan Dudley, et al., *Journal of Benefit-Cost Analysis*, Vol. 8, No. 2 (Summer 2017), pp. 187-204.
355. "Income Elasticities and Global Values of a Statistical Life," with Clayton J. Masterman, *Journal of Benefit-Cost Analysis*, Vol. 8, No. 2 (Summer 2017), pp. 226-250.
354. "The Punitive Damages Calculus: The Differential Incidence of State Punitive Damages Reforms," with Benjamin J. McMichael, *Southern Economic Journal*, Vol. 84, No. 1 (July 2017), pp. 82-97.
353. "Recollection Bias and Its Underpinnings: Lessons from Terrorism-Risk Assessments," with Richard J. Zeckhauser, *Risk Analysis*, Vol. 37, No. 5 (May 2017), pp. 969-981.
352. "Fostering Recycling Participation in Wisconsin Households through Single-Stream Programs," with Jason Bell and Joel Huber, *Land Economics*, Vol. 93, No. 3 (August 2017), pp. 481-502.
351. "Anchoring Biases in International Estimates of the Value of a Statistical Life," with Clayton J. Masterman, *Journal of Risk and Uncertainty*, Vol. 54, No. 2 (April 2017), pp. 103-128.
350. "The Productivity Impact of Collaborative Research in the Economics of Risk and Uncertainty," in Michael Szenberg and Lall B. Ramrattan, eds., *Collaborative Research in Economics: The Wisdom of Working Together* (London, UK: Palgrave Macmillan, 2017), pp. 51-63.
349. "The Relationship between the Markets for Health Insurance and Medical Malpractice Insurance," with J. Bradley Karl and Patricia H. Born, *Applied Economics*, Vol. 48, No. 55 (May 2016), pp. 5348-5363.
348. "Determining the Proper Scope of Climate Change Benefits in U.S. Regulatory Analyses: Domestic versus Global Approaches," with Ted Gayer, *Review of Environmental Economics and Policy*, Vol. 10, No. 2 (Summer 2016), pp. 245-263.

347. "Risk Beliefs and Preferences for E-Cigarettes," *American Journal of Health Economics*, Vol. 2, No. 2 (Spring 2016), pp. 213-240.
346. "Rational Benefit Assessment for an Irrational World: Toward a Behavioral Transfer Test," with Ted Gayer, *Journal of Benefit-Cost Analysis*, Vol. 7, No. 1 (Spring 2016), pp. 69-91. Best Article of the Year Award for 2016, Society of Benefit-Cost Analysis.
345. "Resisting Abuses of Benefit-Cost Analysis," with Ted Gayer, *National Affairs*, Issue 27 (Spring 2016), pp. 59-71. Reprinted in Robert N. Stavins, ed., *Economics of the Environment: Selected Readings, Seventh Edition* (Cheltenham, U.K.: Edward Elgar Publishing, 2018).
344. "The Fatality and Morbidity Components of the Value of Statistical Life," with Elissa Philip Gentry, *Journal of Health Economics*, Vol. 46 (March 2016), pp. 90-99.
343. "Pricing Lives for Corporate and Governmental Risk Decisions," *Journal of Benefit-Cost Analysis*, Vol. 6, No. 2 (Summer 2015), pp. 227-246.
342. "The Value of a Statistical Life for Transportation Regulations: A Test of the Benefits Transfer Methodology," with Elissa Philip Gentry, *Journal of Risk and Uncertainty*, Vol. 51, No. 1 (August 2015), pp. 53-77.
341. "The Private Rationality of Bottled Water Drinking," with Joel Huber and Jason Bell, *Contemporary Economic Policy*, Vol. 33, No. 3 (July 2015), pp. 450-467.
340. "Regulating Ambiguous Risks: The Less than Rational Regulation of Pharmaceuticals," with Richard J. Zeckhauser, *Journal of Legal Studies*, Vol. 44, No. 2 (June 2015), pp. S387-S422.
339. "Behavioral Public Choice: The Behavioral Paradox of Government Policy," with Ted Gayer, *Harvard Journal of Law and Public Policy*, Vol. 38, No. 3 (2015), pp. 973-1007.
338. "Pricing Lives for Corporate Risk Decisions," *Vanderbilt Law Review*, Vol. 68, No. 4 (2015), pp. 1117-1162.
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