

# From Getting to Giving in the World of Non-Profit Funding



Delaney Lackey  
The Healing Trust: Jennifer Oldham  
Siloam Health: Amy Richardson



## Background

### Full-circle.

This is the statement that describes my split practicum in Nashville, Tennessee. I began with The Healing Trust whose mission is to do the sacred work of fostering healing and wholeness for vulnerable populations through strategic investing, philanthropy and advocacy.



*The Healing Trust Staff showing their grantee sites*

Non-profit organizations reach out to The Healing Trust to learn more about receiving grant funds. Siloam Health is one of the non-profit organizations that receive funding from The Healing Trust. This is when I transitioned from grantor to grantee. Siloam's mission to share the love of Christ by serving those in need through healthcare.



*Siloam Staff from Community Health and Development*

## Objectives

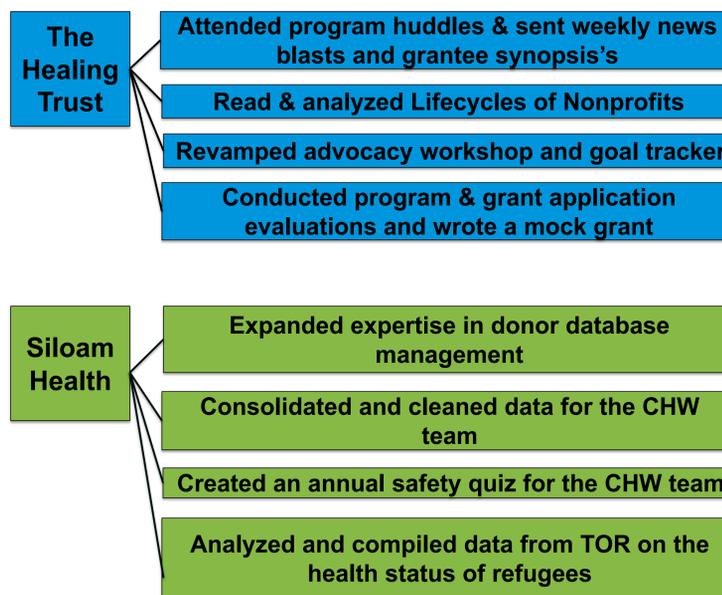
### The Healing Trust

- Develop a knowledge base related to the writing and analysis of grant proposals
- Conduct a minimum of three evaluations of grant applications and participate in a program evaluation
- Develop and learn about the lifecycles of nonprofits and learn about the different types of foundations

### Siloam Health

- Compile and complete a finalized report detailing the health status of all refugees that enter Tennessee
- Learn and underline the 3 most effective methods of fundraising and development for non-profits
- Work with the donor database and stewardship

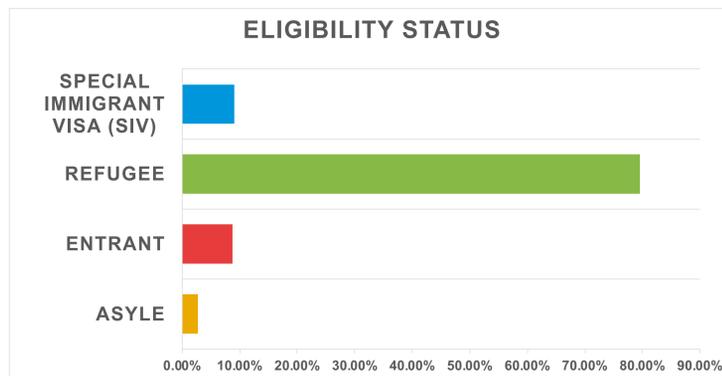
## Methods



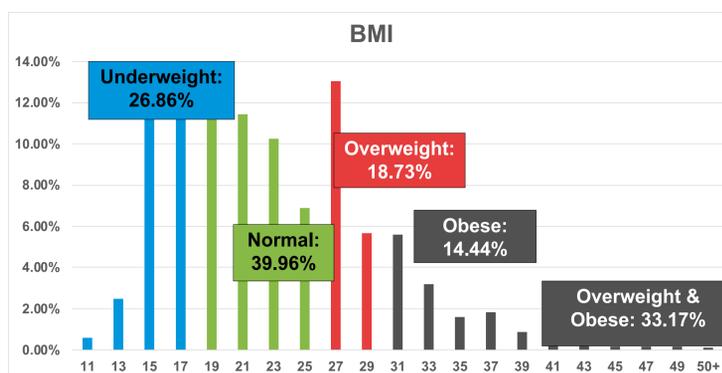
## Practicum Goals Met

## Results

**Week of 6/4/18: Synopsis of Issues Impacting Grantees**  
Victims of sexual assault in the Nashville area will no longer be forced to go to an emergency room to receive a rape kit. With the grand opening of the SAFE clinic at the Sexual Assault Center, survivors now have a safe space to begin the healing process, while also collecting evidence and information regarding the assaults.



*Figure 1: Eligibility Status of Individuals at Siloam in 2017*



*Figure 2: Body Mass Index of new Siloam patients in 2017*

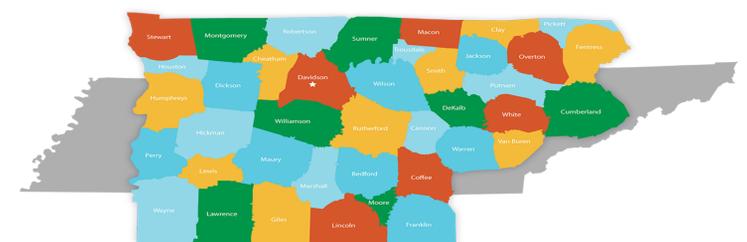
## Discussion

This practicum was designed to be as holistic as possible. I wanted to see all aspects of the world of grantmaking, foundations and nonprofits. With all of my previous work experience coming from a grantee perspective, I wanted to create a practicum that allowed me to experience the entire life-cycle from foundation to nonprofit.

By starting at The Healing Trust and the core of where funding comes from for nonprofits, I was able to see the entire other side of the picture. The side that shows what grantors are looking for in applications and how the difficult decisions of which organizations receive funding and which ones do not are made.

Immediately transitioning from grantor to grantee showed me the stark contrast of the two worlds. Even though these worlds differ, they both are involved in making the community a better, healthier place.

## Conclusion



*Counties that receive funding from THT*

I could not be more grateful to have had the opportunity to spend my summer practicum at two amazing organizations that I could relate to in their missions, foundations and core values.

## Acknowledgements & References

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- Thank you to my family for always supporting me