**EARLY CAREER RESUME**

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**STRATEGY 🞍 OPERATIONS 🞍 TECHNOLOGY 🞍 CONSULTING**

Senior Consultant with a proven record of delivering internal and external client satisfaction. Skilled in analyzing and utilizing data at both the strategic and tactical level. Provide leadership in challenging environments, including dynamic projects and matrix organizations. ***MBA degree.*** Expertise includes:

* Strategy Formulation
* Operations Analysis
* Global Business
* Business Case Analysis
* Organizational Change
* Financial Modeling

**PROFESSIONAL EXPERIENCE**

**BIG CONSULTING COMPANY, INC.,** Atlanta, GA **2008 to Present**

*Big Consulting Company works with US and global manufacturing, third party logistics, and distribution companies to improve performance and reduce costs.*

***Strategy Consulting Associate***

Collaborate as part of a consulting team that works closely with corporate clients in manufacturing and supply chain. Assisted in analyzing operations, financial modeling and strategy formulation. Selected projects include:

* Successful $6.3 MM supply chain transformation at a Fortune 50 equipment manufacturer; client savings projected at $12 million from employee retention and improved supply chain performance during the life of the contract
* Led planning and integration workshops to unify a supply chain organizational transformation with a strategic learning program for approximately 18,000 supply chain and manufacturing employees
* Developed a global purchasing workforce and process transformation for a blue chip manufacturer; assembled team of subject matter experts and consultants to execute the strategy; selection of plan resulted in $1.4 million in additional contracted revenue despite an accelerated timeline and fierce competition from the incumbent consultancy
* Created an organization and performance strategy for client company to improve IT division alignment with business and product strategy, increase agility, and improve accountability; strategy projected to reduce division’s annual budget by 20%

**LARGE COMPANY, INC.,** Austin, TX **Summer 2007**

*Based in Austin, Large Company is a global overnight and next day delivery services with $50B in annual revenues.*

***Intern, Organizational Services Group***

* Examined operations across an IT division supporting seven business units to find best practices and key metrics to improve process efficiency, resource management, and value delivery; researched industry leaders for benchmarking
* Created and conducted internal stakeholder survey to determine satisfaction levels and to compare business unit perceptions and values with IT teams’ perceptions; presented SWOT and gap analysis to senior management
* Designed a reusable framework and guidelines for financial evaluation of potential technology partners and their bids; framework used to simplify the vendor selection, negotiation, and relationship management processes

**ABC, INC.,** Nashville, TN **2003 – 2006**

*ABC is a provider of describe type of services.*

***Technology Director, 2005-2006***

* Created and launched smallbusiness.com, blog.xxxx.com, and internal sites using Web 2.0 technologies; led product management for custom software and software services

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**ABC Experience** *(continued)*

* Coordinated with a team of human resources and operations managers to design a training program for new technologies that minimized adaptation costs and increased return on investment and employee satisfaction
* Developed business continuity strategy to ensure operational stability and business longevity by analyzing company systems, processes, and their vulnerabilities; strategy resulted in significant insurance savings

***Network/Systems Administrator, 2003-2005***

* Designed and developed custom content management systems and Web applications for clients and internal users
* Engineered technology infrastructure to open remote business development offices in three cities
* Saved 45% annually by leading selection and integration of company Internet and telecommunications service providers
* Unified technology asset databases to improve asset tracking and accounting; identified and liquidated surplus
* Supported company Web servers and virtual Web hosts for eight clients; achieved 99.999% uptime

**EDUCATION**

**Vanderbilt University, Owen Graduate School of Management,** Nashville, TN

*Master of Business Administration, 2008*

Concentration: Strategy and Operations; Emphasis on International Studies

*Academic Project:*

Designed and presented a bio-diesel market entry and global operations business plan for a leading agricultural conglomerate; strategy presentation was awarded first prize in the Carnegie Mellon International Operations Case Competition

**Vanderbilt University, School of Engineering,** Nashville, TN

*Bachelor of Science, Computer Science, 2003*

**PROFESSIONAL AFFILIATIONS AND COMMUNITY ACTIVITIES**

List your Professional Associations

List your Volunteer Affiliations