

A Step Beyond Psychology —

Exploring The Utility of Factor Analysis in Social Media Survey

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Social Media Analytics

- + Gather data from blogs and social media websites
- + Analyze data to make informed business decisions
- + Common Objectives:
 - + Mine customer sentiment
 - + Support marketing & customer service
 - + Increase revenues & reduce customer service costs
 - + Get feedback on products & services \rightarrow SURVEYS!
 - + Improve public opinion of product or business division

Factor Analysis in Business

From Encyclopedia Of Business:
"Data reduction" technique
Develop scales to measure
Customer satisfactions
Employee work attitudes

Principal Component Analysis?

Objectives

- + Factor Analysis + Social Media Analysis
- Explore the underlying factors behind social media surveys
- +Evaluate the effectiveness of the surveys
- +Deal with systematically missing data
- Include latent variables & all other variables
 Factor Analysis + Principal Component Analysis

Data

+Facebook Omnibus Survey

- + Pew Institute (2012)
- + Habits & attitudes towards
- + 27-item, 15-question
- + 1006 responses
 + Sample 1 n=601
 + Sample 2 n=505



27 ltems (15 Q+12)

- + Ownership: ebook, tablet, MP3, PSP
- + Internet: use, email, mobile
- + Facebook: now, past, start (again), break, why break
- + Facebook: impact in life, time spent, future spend
- + Demo/Bio: state, region, gender, age, height, weight, parents, race, hispanic?
- + Employment, Education, Income

To Explore...

- +Number of factors
- +Best-fit model
- +Interpretation of results
- +Limitations, weaknesses, etc.
- +Missing data
- Factor analysis on Question-items ONLY
 VS. all items TOGETHER

Missing Data (Systematic)

- +Mplus: convergence failed (too many missing data)
- +Reduce dependent missing data:
- +FB use (=no) Past? Stopped? Start (again)?
 → DELETED

+12+12, Spearman's Rank Correlations
+EFA & CFA on 12 vs 24 items

EFA on 12 Qs

+Software: CEFA, Mplus

 + CEFA: MWL, Correlation matrix, Oblique rotation, CF-QUARTIMAX, random starts=5
 + → Fix indices

 + Mplus: ULS (default for categorical variables), Oblique rotation, GEOMIN, random starts=30
 + → Factor loadings & correlations matrices

EFA on 12 Qs: 4-Factor!

Scree Plot of Eigenvalues 1.0



EFA on 12 Qs: 4-Factor!

+ Fit indices from CEFA, n/a in Mplus + May be biased but better than n/a

m	Ê	χ²	df	q	p perfect fit	p close fit	Ê	90% CI for ε
2	0.402	98.998	43	35	0	0.025	0.073	(0.054; 0.092)
3	0.19	46.766	33	45	0.057	0.687	0.041	(0; 0.067)
4	0.101	24.915	24	54	0.41	0.925	0.012	(0; 0.054)
5	0.0559	13.763	16	62	0.616	0.946	0	(0;0.051)

Factor Loadings Matrix

Erom Maluc	GEOMIN R	OTATED LO				
rioin wipius		Ldevice	FBbreak	Mdevice	FBusage	
	eBook	0.369	0.029	0.002	0.067	
	Tablet	0.683	-0.011	0.048	0.213	
	MP3	0.263	-0.038	0.399	-0.097	
	PS	0.024	0.028	0.619	0.018	
	IntUse	0.003	-0.029	-0.072	-0.089	?
	Email	0.436	0.003	-0.258	-0.269	
	IntMobile	0.408	0.029	0.268	0.023	
	FBbreak?	-0.008	0.998	0.007	0.007	
	yFBbreak	0.008	0.996	-0.005	-0.005	
	FBimpact	-0.007	0.015	-0.044	0.618	
	timeuse	0.031	-0.019	0.023	0.536	
	futuretim	0.079	0.064	-0.027	0.402	

Factor Correlations Matrix

From Mplus

OR CORRELAT			
Ldevice	FB break	Mdevice	FBusage
1			
0.055	1		
0.484	0.017	1	
0.239	0.284	0.163	1
	OR CORRELAT Ldevice 1 0.055 0.484 0.239	OR CORRELATIONS Ldevice FB break 1 0.055 0.484 0.017 0.239 0.284	OR CORRELATIONS Mdevice Ldevice FB break Mdevice 1 0.055 1 0.0484 0.017 1 0.239 0.284 0.163

CFA on 4-Factor Model

From Mplus: w/o CATEGORICAL ARE

# MVs		AIC	BIC	chisq	df	р
	12	7630.061	7709.869	110.846	51	0
	11	7610.5	7697.563	82.781	42	0.0002

		161	SRIVIR
0.065 0.048 0.082	0.948	0.933	0.082
0.059 0.04 0.078	0.964	0.953	0.067



FA on 12 Qs

- +4-factor model fits close to the survey data
- InternetUse is not necessary, b/c assumed for all items
- + Factor loadings structure cleaner & more interpretable after dropping InternetUse
- + Clost fit for CFA too!

EFA on 24 Items

+ Software: CEFA, Mplus

 + CEFA: MWL, Correlation matrix, Oblique rotation, CF-QUARTIMAX, random starts=5
 + → Fix indices

 Mplus: ULS (default for categorical variables), Oblique rotation, GEOMIN, random starts=30

+ → Factor loadings & correlations matrices

EFA on 24 Items

Scree Plot of Eigenvalues 2.0



EFA on 24 Items

- + Fit indices from CEFA, n/a in Mplus
- +May be biased but better than n/a

m	F	χ^2	df	q	p perfect fit	p close fit	Ê	90% CI for ε
3	1.95	479.824	207	93	0	0	0.073	(0.065; 0.082)
4	1.58	388.729	186	114	0	.002	0.067	(0.057; 0.076)
5	1.25	306.546	166	134	0	.083	.059	(0.048; 0.069)
6	1	247.704	147	153	0	.334	.053	(0.041; 0.064)
7	.75	184.889	129	171	.001	.836	.042	(0.027; 0.055)
8	.55	134.807	112	188	.07	.987	.029	(0; .045)

		Ldevice	FBbreak	MDBio	GeoDemo	BodyMsr	FBuse	EmpEdu	
	STATE	0.012	-0.002	-0.127	0.46	0.042	0.009	0.037	
	REGION	0.003	0.045	0.003	-0.49	0.004	0.052	-0.115	
Mplus	EBOOK	0.403	0.055	0.005	-0.067	-0.062	0.025	0.042	
	TABLET	0.664	0.001	0.259	0.016	0.017	0.144	0.003	
	MP3	0.215	-0.049	0.37	-0.217	-0.065	-0.115	0.257	
	PS	0.174	-0.028	0.609	0.046	0.011	-0.019	-0.079	
	INTUSE	0.003	-0.024	-0.099	0.057	-0.067	-0.073	-0.007	x
	EMAIL	0.211	0.03	-0.023	0.03	0.135	-0.275	0.198	x
	INTMOBIL	0.33	0.017	0.396	-0.03	-0.015	0	0.134	
	FBBREAK	-0.008	0.996	0.002	-0.003	-0.011	0.007	0.006	
	YFBBREAK	0.007	0.998	0.005	-0.004	0	-0.009	-0.012	
	FBIMPACT	0.053	0.022	-0.037	0.011	0.029	0.609	0.038	
	TIMEUSE	0.003	-0.02	0.063	-0.059	-0.024	0.551	0.086	
	FUTURETI	0.17	0.068	-0.019	0.052	0.005	0.373	-0.124	
	HEIGHT	0.004	-0.02	-0.012	-0.013	1.001	-0.018	-0.022	
	EMPLOY	-0.278	0.042	0.32	0.03	0.023	-0.025	0.448	
	PARENT	0.026	0.1	0.547	0.038	0.068	0.065	0.165	
	SEX	-0.195	-0.013	0.167	0.083	-0.032	0.051	0.187	x
	AGE	-0.169	0.014	0.744	-0.091	-0.013	0.195	-0.017	
	EDUC	-0.001	0.027	-0.013	-0.045	-0.098	-0.116	-0.598	
	HISP	-0.033	0.001	0.24	0.488	-0.105	-0.057	-0.006	
	RACE	-0.06	-0.006	-0.241	-0.257	0.056	-0.088	0.172	
	INCOME	-0.068	0.008	0.105	0.021	0.208	-0.018	-0.663	
	WEIGHT	-0.011	0.017	-0.441	-0.018	0.376	0.031	0.14	
	1	1							

Factor Correlations Matrix 2.0

From Mplus

	Device	FBbreak	MDBio	GeoDemo	BodyMsr	FBuse	EmpEdu
Device	1						
FBbreak	0.023	1					
MDBio	0.14	0.116	1				
GeoDemo	-0.122	0.007	0	1			
BodyMsr	-0.099	0.04	-0.294	0.01	1		
FBuse	0.186	0.284	0.164	-0.075	0.053	1	
EmpEdu	0.234	-0.048	-0.006	0.035	0.112	0.044	1

CFA on 24 Items 7 Factors

From Mplus: w/o CATEGORICAL ARE

AIC	BIC	CHISQ	DF	Р
17868.1	18089.38	619.558	239	0
15501.22	15700.74	402.831	176	0
90% CI LB	90% CI UB	CFI	TLI	SRMR
0.068	0.083	0.748	0.709	0.092
0.059	0.077	0.832	0.799	0.084
	AIC 17868.1 15501.22 90% CI LB 0.068 0.059	AICBIC17868.118089.3815501.2215700.7490% CI LB90% CI UB0.0680.0830.0590.077	AICBICCHISQ17868.118089.38619.55815501.2215700.74402.83190% CI LB90% CI UBCFI0.0680.0830.7480.0590.0770.832	AIC BIC CHISQ DF 17868.1 18089.38 619.558 239 15501.22 15700.74 402.831 176 90% CI LB 90% CI UB CFI TLI 0.068 0.083 0.748 0.709 0.059 0.077 0.832 0.799

Path Diagram

+21 var

+7 factors



FA on 24 Items

- +7-factor model has close-to-mediocre fit to the data
- +CFA (mediocre) fit worse than EFA
- +FA *not* very applicable for 24 variables
- InternetUse, Email & Sex do not load on any factor
 - + Survey modification suggested

Summary

+Factor Analysis in social media surveys:
+Works for "data reduction"
+Problematic questions/items can be detected
+Explains question-type items better than all items combined

+(Factor Analysis x Principal Component Analysis) needs further research

Future social media surveys

+ Can adopt the questions in this survey to survey customers' technology use & attitude towards Facebook

 Need more specific items about specific products, market research goals, etc.

+Another Factor Analysis!

References

- <u>http://searchbusinessanalytics.techtarget.com/definition/social-media-analytics</u>
- <u>http://www.referenceforbusiness.com/encyclopedia/Ent-Fac/Factor-Analysis.html</u>
- <u>http://www.pewinternet.org/datasets/december-2012-facebook-omnibus/</u>
- <u>http://www.noupe.com/essentials/freebies-tools-templates/</u> <u>exclusive-vector-freebie-new-social-media-icon-set.html</u>
- + CEFA + Mplus
- + Dr. Preacher's suggestions