EMPC)WER

TAKE YOUR ORGANIZATION
TO THE NEXT LEVEL

START ENHANCE JPGRADE EMP()WER

Event Planning



Event Planning

Assumptions:

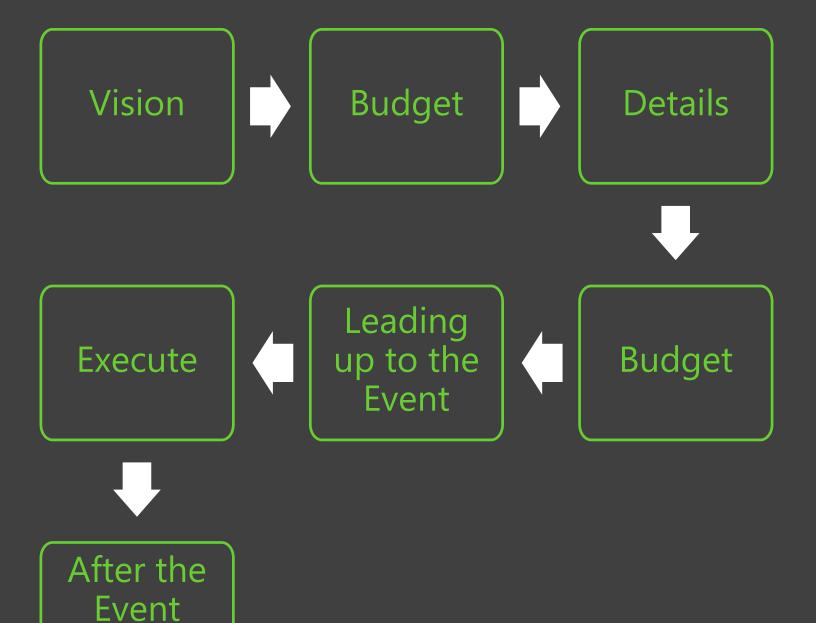
- Created organization
- Established online assets
- Formed leadership team



Guiding questions for events:

- Does it align with our mission and add value?
- Who is our target population? Will they attend?
- What is the purpose?
- What are the resources available?
- How will we reach our goal?





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Vision

- Mission of your organization
- Purpose of the event
- Develop a theme for the event

Budget

- What is your budget?
- What can we allocate?
- How many people, realistically, will attend?
- Create a template for budget

Details

- Name, Date, Time, Location (what will attract your target audience?)
- Check for conflicts
- <u>Event registration</u>*
- Create a timeline
- Co-sponsorship



Budget

- Do the logistics fit into your budget?
- What do we need to re-address?

Leading up to the event

- Vendors
- Assign responsibilities
- Strategic plan for marketing event
- Back-up plan
- Check and double check



Execute

Detailed "day of" agenda

- Contact information of all vendors
- Who is responsible for what?

After the event

- •Clean up!
- Follow up with attendees
- Thank you notes
- Officers/members evaluate event
- Create an event plan for next year
- Analyze projected vs. actual budget

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Sample Event Planning Time Line

6-8 weeks before event

- Discuss event with advisor
- Determine date, location, time
- Reserve space through EMS
- Create budget and solicit cosponsorships
- Develop marketing plan
- Complete necessary paperwork

4-5 weeks before event

- Identify other equipment needed
- Promote, promote, promote! (assign members)
- Order T-shirts, giveaways, or promo items
- Contact all vendors (catering, security, music, reservations, etc.)

2-3 weeks before

- Begin working on "day of" schedule
- Print and distribute marketing materials
- Update event budget spreadsheet with expenditures
- Sign up for event volunteers to assist with organization (set up, clean up, greet)
- Confirm numbers with vendors (usually 4-7 days in advance)

Day of/Before event

- Print day of schedules
- Purchase food, drinks, ice, tablecloths, etc.
- Necessary equipment/furniture requested
- Display directional signs if open to public
- Check in with all volunteers



Marketing



Marketing Gone Good!

Evian



Dove Beauty





Marketing Gone Bad!

Quizno's





How does this translate into YOUR organization??

- What are you putting on your posters?
- What are you saying in your tweets and Instagram posts?
- Are you engaging with your audience in new and interesting ways?

Scenario Activity

- Each group will have one of three scenarios.
- Read the directions, and begin.
- You will have 10 minutes!



Activity Debrief

- What did you find to be the most creative? Specifically for your organization, what have been some marketing strategies that have been helpful in the past?
- Let' s say your marketing budget was cut in half, because you found out about other expenses- what elements would be the most important to keep, what could you get rid of?



Public Relations



What is Public Relations?

- All relationships among people
- Everything an organization is, does, or says
- 10% Publicity & Advertising
- 90% Behavior

Who does PR Affect?

External:

- Vanderbilt Community
- Alumni or your Organization
- Faculty/Administrators/Staff
- Potential Future Members
- Other Student Organizations
- Nashville Community (businesses, service orgs, etc.)

Internal:

- Officers of your Organization
- Current Members
- Your Advisor



10% - Publicity & Advertising

- Tools of Public Relations
- Goal: To increase awareness of your organization and its mission
- Ask:
 - Who is our audience?
 - What's the message we want to send?
 - What response do we want?



10% - Publicity & Advertising

Tools

EventsPrint AdsCo-SponsorshipsLettersFlyers, Posters, BannersTable Tents & BannersEffective TablingPress ReleasesNewsletters

Anchor Link

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90% - Behavior

Goals

To attempt to influence opinions/attitudes about your organization

To establish a positive image of your organization over a long period of time

This takes TIME and COMMITMENT!



90% - Behavior

Set PR Goals

 Determine issues facing your organization, your audience, and the image you want to develop

Create PR Agenda

- Plan for the coming year
- Be creative, yet realistic
- Focus on strategies with the largest influence on the public



90% - Behavior

Review Current Organization Activities Do your current events align with your mission?

Educate Members

 Emphasize the effect of individual members behavior

Develop a Time Table

Establish dates and deadlines

Evaluate

On a regular basis and at the end of each school year

