
PRACTICUM IN PRIVATE EQUITY (PIPE) COURSE TRAINING

EXPANDING ACCESS – DEVELOPING TALENT – INVESTING IN COMMUNITY



THE VISION

- The **Practicum In Private Equity (PIPE) Course Training** equips educators to deliver a course that connects classroom learning with real-world investing and community impact.
- Course will be developed and delivered by Archie Jones- who co-founded and taught the course at the Harvard Business School and was the architect and instructor of its Morehouse College offering.
- This program prepares faculty to teach students how to evaluate, structure, and recommend real investments — with a focus on supporting **community-based businesses** and advancing equitable access to capital through **impact investing**.
- Through this model, students don't just study private equity; they *practice it* — applying valuation, diligence, and deal-structuring skills to real investments that create measurable returns for both investors and communities.



PIPE COURSE TRAINING CORE ELEMENTS AND OVERVIEW



Curriculum Deep Dive

Guided review of the 15-week Applied Private Equity syllabus, including key cases, class materials, grading rubrics, and assessment methods.



Workplan Development

Faculty develop tailored implementation strategies for their campuses, covering course timeline, student selection, and evaluation structure.



Stakeholder Alignment

Guidance on building partnerships with sponsors, investors, and community organizations to source businesses, advisors, and classroom speakers.



Operational Readiness

Best practices for managing logistics, governance, and metrics to ensure sustainability and measurable outcomes.

The PIPE Course Training prepares faculty to launch and sustain this course model at their own institutions — integrating classroom instruction, partnership development, and program management. The program format consists of 3 days in-person training sessions inclusive of meals with networking opportunities and 3 half day virtual sessions funded by program sponsors.



THE TARGETED IMPACT

Expand	Expand Access to Private Equity Education: Open pathways to a high-impact field that has historically been difficult to access for underrepresented students.
Empower	Empower Educators as Multipliers: Train professors to deliver this curriculum effectively at their institutions, scaling opportunity and impact across the nation.
Connect	Connect Academia and Industry: Bridge students, educators, investors, and entrepreneurs through impact investing, mentorship, and partnerships.
Build	Build Marketable Investment Skills: Equip students with technical capabilities in due diligence, valuation, negotiations and investment structuring.
Catalyze	Catalyze Community Wealth-Building: Channel capital and expertise to community-based businesses, enabling growth, job creation, and sustainable development.



BUILDING ON PILOT SUCCESSES (MOREHOUSE SPRING 2025)

Students

- Gained hands-on experience in private equity and team-based work
- Led due diligence and recommended (\$25-50k) structured investments for Atlanta based minority-owned companies

Community

- Local businesses gained access to business consultants, capital, and strategic growth support through student-led and sponsor funded investments
- Driven by student due diligence and investment recommendations, invested over \$100K across 3 local businesses

Morehouse College

- Established a new benchmark by providing students with practical exposure to investment analysis, negotiations, and value creation
- With alumni serving as speakers and advisors, school gets to engage its alumni and alumni get to invest their social and experiential capital

Sponsor(s)

- Funding enabled hands-on student experiences, supported community investment for underinvested businesses, and delivered social impact towards building generational wealth
- Benefited from opportunities to develop their current team and a new talent pipeline



PIPE COURSE TRAINING TIMELINE

