**OWEN ALUMNI**

Nashville, TN | (555) 555-5555 | [owenalumni@gmail.com](mailto:owenalumni@gmail.com) | LinkedIn.com/in/owenalumni

**CORPORATE FINANCE | OPERATIONS | STRATEGY**

Dynamic finance and operations leader with extensive experience driving strategy, operations, and data-driven decision-making across the healthcare and finance industries, in both mature and start-up organizations. Proven ability to lead cross-functional teams, manage complex budgets, and deliver impactful initiatives that enhance financial performance and operational efficiency. Adept at solving problems collaboratively and aligning organizational goals with strategic execution. Seeking a leadership role in finance or operations to leverage expertise in the healthcare industry. ***MBA degree*.** Key skills include:

* Cross-functional Team Leadership
* Budget Development & Oversight
* Strategic Operations Management
* Process Optimization & Efficiency
* Project Leadership & Execution
* Data Analytics & Reporting

**EXPERIENCE**

**FINANCIAL SERVICES**,City, ST (remote) **Year to Present**

*Fortune 500, $xB+ revenue bank with ~$xxB in commercial lending loan balances.*

***Director of Strategy & Engagement***

Member of senior leadership team and supported the SVP, Commercial, Risk and Strategy Officer.

* Led strategic planning and operations execution for a xxx-person team
* Collaborated with department leaders to craft annual strategic objectives and ensure operational execution to improve efficiency and achieve organizational goals
* Managed a $xxM budget, ensuring efficient resource allocation and enhancing financial performance
* Developed multi-year workforce geographical optimization strategies, balancing compensation and real estate costs, talent availability and development, stakeholder needs, and cultural dynamics estimated to save $xxM/year
* Created educational briefs for the Board, C-Suite, Investor Relations, and Regulators to deepen stakeholder understanding of risks within the commercial portfolio, inclusive of earning calls statements and responses
* Facilitated staffing assessments to optimize team structures, enhancing sustainability of risk management capabilities
* Collaborated with departmental senior leadership and HR to analyze employee engagement scores and develop targeted strategies to enhance workplace culture and drive improvements in engagement metrics

**START UP CO.**,City, ST **Year - Year**

*Series A venture-backed firm providing \_\_\_\_ plan design support for employers and brokers in the $xxT \_\_\_\_\_\_ industry.*

***Vice President, Operations***

Member of the executive team charged with managing Operations, including Technology, Analytics, Product, and HR.

* Played a key leadership role, actively collaborating with the CEO, Board, and venture firms on growth, capital, and resource planning
* Collaborated with other senior leaders to develop and deliver a compelling pitch to venture capital firms, directly contributing to securing $xxxK in seed funding
* Spearheaded platform growth, expanding the user base from 15K to over 150K by leading cross-functional teams across technology, operations, and analytics to drive seamless implementation and adoption
* Key participant in expanding the client base from three to over 20 of the top 25 \_\_\_\_ brokerages nationally, solidifying the company’s position as a trusted partner in the industry
* Oversaw technology roadmap and software development team, ensuring timely product launches and user adoption
* Developed HR policies to foster cultural alignment and scalability during a 4x headcount increase

**HEALTHCARE CONSULTING FIRM**,City, ST **Year - Year**

*Boutique healthcare consultancy providing services in Strategy, Organizational Transformation, and M&A Integration.*

***Consultant, Healthcare Strategy***

Led system transformation of a $xB+ revenue academic health system with x# hospitals:

* Managed an enterprise-wide service line strategic planning process; partnered with physician and business leaders to develop seven of the strategic plans
* Designed and implemented governance structures and processes for four recently acquired community hospitals, enhancing operational alignment and system-level oversight across the enterprise
* Coordinated with executive, IT, and clinical leaders to identify, develop, and secure approval of a $xxM radiological imaging solution capable of scaling with growth targets
* Assessed outpatient heart failure program and provided recommendations to enable “seamless” care by streamlining referral intake and improving patient experience
* Developed a business case for a system-wide centralized Path/Lab service with estimated annual cost savings of $xM

Led integration planning for a $cB revenue academic medical center acquiring a $xxxM+ revenue, #-hospital system:

* Developed governance protocols and structures to prioritize and approve integration activities
* Led integration readiness and partnered with leadership to identify xx synergy opportunities on a multi-year roadmap

Spearheaded and participated in several internal firm initiatives:

* Authored white papers on health care policy and operational strategies for post-COVID recovery
* Developed budget and forecasting tools to analyze actual vs. projected financial performance of consulting engagements
* Assisted in business development and proposal submissions, inclusive of statements of work and pricing

**LARGEST HEALTHCARE**,City, ST **Year - Year**

*Fortune 500, $xxB+ revenue healthcare management organization with ~xxx hospitals and ~x,xxx care locations.*

***Manager, Strategy Resource Group***

Provided internal consulting services across the enterprise, with a focus on strategic growth and competitive analysis

* Consulted on growth strategies for x hospitals, driving $xxxM projected annual EBITDA gains
* Analyzed acquisition targets, market positiong, and demographic trends to identify growth opportunities
* Examined HCA's portfolio of xx Free Standing Emergency Rooms to identify key performance drivers, incorporating findings into future pro forma assessments to enhance profitability evaluations
* Produced quarterly competitive analysis across x# markets integral to strategic planning initiatives and earnings calls
* Led a cross-functional team to implement business intelligence tools, reducing labor by 70 hours/quarter
* Created a SQL database that improved insights into company’s 8 Ohio markets and saved 40 hours/quarter of labor
* Facilitated strategic planning meetings for Telehealth, Graduate Medical Education, and hospital leadership teams
* Twice awarded Great Employee for “exceptional above and beyond” performance

***Electronic Health Records (EHR) Implementation Specialist, Clinical Services Group***

Led Meditech 6.0 implementation at two hospitals, ensuring compliance with Meaningful Use standards

* Provided C-Suite updates on project milestones for a 260-bed hospital and a 186-bed hospital

**EDUCATION**

**Vanderbilt University**, **Owen Graduate School of Management,** Nashville, TN **Year**

Master of Business Administration

# Concentrations: Finance and Healthcare

Summer Internship: Investment Co. – Investment Management Division

**ABC University**,City, ST **Year**

Bachelor of Engineering

Major: Biomedical Engineering; Minor: Engineering Management

**CERTIFICATIONS**

**Corporate Finance Institute:** *Financial Modeling & Valuations Analyst (Completed Jan. 2025***)**

**TECHNICAL SKILLS**

**Software Skills**: *Advanced Excel, SQL, Tableau, Microsoft PowerPoint, Microsoft Project, ESRI ArcView*